

## Instrumental and normative pathways to compliance: results from field research on moped drivers

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Propositions relating to the dissertation

## Instrumental and normative pathways to compliance

Results from field research on moped drivers

by Bo Lammert Terpstra

- 1. Establishing the link between police action and citizen perceptions is imperative to credibly establish the effect of police policy on compliance.
- 2. When research shows that higher quality of police treatment and decision-making does not lead to higher levels of perceived procedural justice, this does not imply that police officers should not be concerned with respectful treatment, voice, trustworthiness or neutrality.
- 3. The conclusion that people primarily comply with the law because they believe in respecting legitimate authority cannot be drawn based on current research.
- 4. In the setting of moped traffic laws, police policy based on both instrumental and normative motivations can be executed without the risk of one policy crowding out another.
- 5. There is no such thing as an average offender.
- Reproducibility in science is undervalued because the incentives for individual scientists prioritize novelty over replication.
- 7. Proper psychometric tests are indispensable when working with latent constructs.
- 8. Rational choice theory in economics does not exclude emotions, making it applicable to almost all human behaviour.
- 9. A comparison of two experimental effects requires a statistical test on their difference.
- 10. A majority point of view is not by definition the right point of view. It is the starting point of a reflection on what constitutes a right point of view.
- 11. The police are not your best friend; that is not what they are for.
- 12. The most important thing in life is that you arrive home safely.