

Business incubators: the impact of their support Samaeemofrad, N.

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## **Propositions**

# belonging to the dissertation

### BUSINESS INCUBATORS: THE IMPACT OF THEIR SUPPORT

by

## Negin Samaeemofrad

- 1. Previous investigations have neglected the importance of New Technology-Based Firm's (NTBF) abilities in using the Business Incubators' supports and its impact on the evaluation of the outcome of the Business Incubators (Chapter 1 of this thesis).
- 2. Access to the Business Incubators' network is in comparison to other types of support by them, the main reason for entrepreneurs to join the Business Incubators (Chapter 3 of this thesis).
- 3. Business Incubators can provide the training and advisory services effectively by offering well-tuned knowledge-based services (Chapter 7 of this thesis).
- 4. NTBFs make most out of the Business Incubators' support when they have higher capabilities (Chapter 7 of this thesis).
- 5. The task of Business Incubators is to provide an environment in which NTBFs are able to learn (1) how to identify their resource gaps, and (2) how to develop their ability to acquire the resources that bridge the gap independently from the Business Incubators.
- 6. The greatest benefit of Business Incubators is to help inexperienced entrepreneurs. They should help them identify the resources that they really need, disregarding what they wished.
- 7. The strategy of the NTBFs should be aligned with the resources provided by Business Incubators. NTBFs need to be precise in formulating what they demand from the Business Incubator's programs.
- 8. Business Incubators should actively learn from their NTBFs. It is the key for success.
- 9. Even the best Business Incubator is only an opportunity, and certainly not a magic wand.