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Connecting minds and sharing emotions through human mimicry

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Appendices



Appendix A

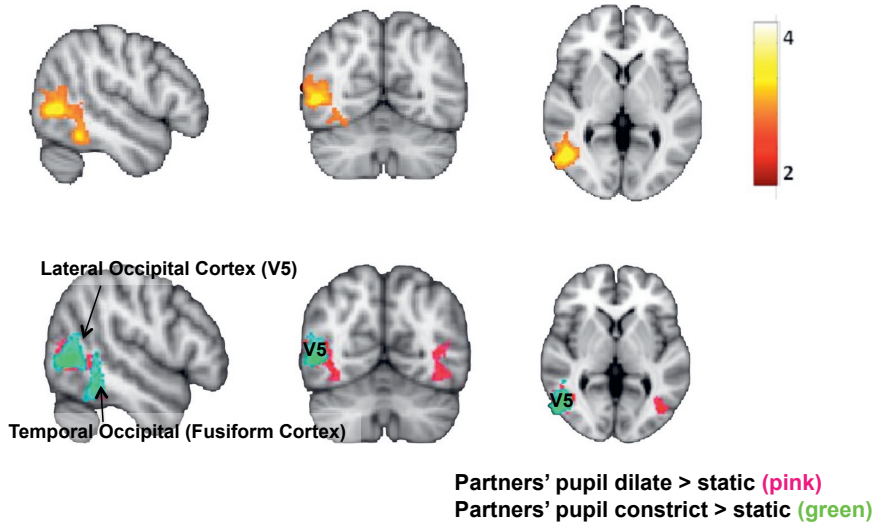
Supplementary Material for Chapter 4

This file includes:

Figure S1

Tables S1 to S12

Partners' pupil moving > static



Supplementary Figure 11 Neural correlates of partners' pupil change. Top figure: The whole-brain analysis contrast compares partner's moving (dilating & constricting) versus static pupils (thresholded at $P < 0.05$ (cluster-level FWE correction with multiple comparisons at 2.3. ($n=34$)). For the visualization threshold was set at $z = 2 - 4$. Bottom figure: shows the overlap between partner's dilating and partner's constricting pupils.

Neural correlates of partners' pupil change. To determine the effect of pupillary signals on the brain, irrespective of whether subjects mimicked or not, we evaluated the fMRI data acquired during the encoding of partner pupils: constricting, static and dilating conditions. We created the following contrasts: constrict versus static, dilate versus static, and changing versus static (combination of partner dilating and constricting conditions). This analysis revealed that compared to static pupils both partner pupil dilation and constriction were associated with enhanced activity in spatially overlapping right lateral occipital gyrus [50, -62, 2] and temporal occipital fusiform gyrus [52, -44, -6]. The contrast between dilating versus constricting pupils did not result in significant differences. This analysis depicts that processing of partner's dilating and constricting pupil movements share common neural underpinnings in lateral occipital and temporal areas.

Table S1. The effect of partner's pupil on participants' trust

Fixed Factors*	F	Df1	Df2	p-value
Corrected Model	38	2	5,933	0.000
Pupil Partner	38	2	5.213	0.000

Random Factors	Estimate	SE	Z	p-value
Variance	2.955	0.055	53.93	0.000
Var(intercept)	1.048	0.244	4.288	0.000

Table S2: The effect of partner's pupil on participants' pupil size

Fixed Factors	F	Df1	Df2	p-value
Intercept	14.201	11	153,986	0.000
Pupil Partner	1,274	2	153,986	0.280
lin	19,504	1	153,986	0.000
quadr	82,079	1	153,986	0.000
cub	15,234	1	153,986	0.000
Pupil Partner * lin	8,276	2	153,986	0.000
Pupil Partner * quadr	1,923	2	153,986	0.146
Pupil Partner * cub	15,783	2	153,986	0.000

Random Factors	Res. Eff.	Est.	SE	Z	p-value	95% Confidence Interval	
						Lower	Upper
Repeated Measures	AR1	0.255	0.004	64.219	0.000	0.247	0.263
Intercept	Variance	0.015	0.004	3.906	0.000	0.009	0.0026

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Table S3: The effect of partner's pupil on participants' trust

Fixed Factors	F	Df1	Df2	p-value
Intercept	15.229	5	5,750	0.000
Pupil Partner	32	2	5,750	0.000
Mimicry (yes/no)	19,504	1	5,750	0.312
Pupil Partner*Mimicry	6	2	5,750	0.003

95% Confidence Interval							
Random Factors	Res. Eff.	Estimat	SE	Z	p-value	Lower	Upper
Intercept	Variance	2.954	0.056	53.099	0.000	2.847	3.066
Int. [subject=ID*Run]	Variance	0.0054	0.001	3.297	0.001	0.0029	0.0098

Table S4. Mimicry > no mimicry

Region	BA	Side	Cluster size	x	y	z	Z-Max
1. Occipital pole	18	L	39834	-6	-92	14	5.32
1. Middle Temporal Cortex	37	L		-58	-54	0	5.14
1. Supramarginal Gyrus (TPJp)	39	L		-54	-44	36	5.13
1. Lateral Occipital Cortex	19	L		-38	-74	26	5.13
1. Occipital pole	18	L		-10	-90	16	5.09
1. Lingual Gyrus	18	L		-8	-76	-6	5.08
2. Angular Gyrus (TPJp)	39	R	1184	54	-48	32	5.07
2. Middle Temporal Gyrus	22	R		64	-26	-4	4.86
2. Angular Gyrus (TPJp)	39	R		50	-48	28	4.81
2. Angular Gyrus (TPJp)	39	R		56	-48	26	4.75
2. Parietal Operculum (TPJa)	22	R		52	-34	20	4.74
2. Superior Temporal Gyrus (STS)	22	R		48	-30	-2	4.67

The activation survives whole-brain correction ($p < 0.05$) for multiple comparisons at the cluster level 2.3. (N=34). Locations coordinates are in stereotactic MNI space with 2x2x2 voxel size. The source of anatomical labels: FSL Atlas tools. Subpeaks of the clusters= Z-score; R= right; L = left; BA = Brodmann area.

Table S5. Regions that show heightened activation for mimicry with constricting pupils

Region	BA	Side	Cluster Size	x	y	z	Z-Max
1. Lateral Occipital Gyrus – V5	19	L	13971	-36	-82	-10	6.46
1. Precentral Gyrus	4	L		-34	-18	56	5.74
1. Lateral Occipital Sulcus–V5	19	L		-38	-78	-10	5.62
1. Lateral Occipital Gyrus-V5	19	L		-42	-80	-4	5.59
2. Lateral Occipital Gyrus-V5	19	R	7948	36	-84	-2	6.4
2. Lateral Occipital gyrus	19	R		36	-66	62	6.4
2. Fusiform Gyrus	20	R		40	-38	-22	5.69
3. Precentral Gyrus	44	R	3020	44	8	30	5.76
3. a. Insula	47	R		32	28	0	5.76
3. Precentral Gyrus	44	R		44	10	30	5.57
3. Middle Frontal Sulcus	6	R		32	-2	50	4.62
4. Insula	48	L	768	-36	18	2	5.71
4. a. Insula	47	L		-32	26	-2	5.12

The activation survives whole-brain correction ($p < 0.05$) for multiple comparisons at the cluster level 2.3. ($n=34$). Locations coordinates are in stereotactic MNI space with $2 \times 2 \times 2$ voxel size. The source of anatomical labels: FSL Atlas tools. Subpeaks of the clusters= Z-score; R= right; L = left; BA = Brodmann area.

Table S6. Regions that show heightened activation for mimicry with dilating pupils

Region	BA	Side	Cluster Size	x	y	z	Z-Max
1. Occipital temporal Gyrus	37	R	763	50	-62	-14	6.46
1. Lateral Occipital Gyrus–V5	19	R		46	-76	-2	5.74
1. Lateral Occipital Gyrus–V5	19	R		44	-82	-14	5.62
1. Precentral Gyrus	3	L		-36	-18	62	5.59
1. Paracingulate Gyrus	32	R		8	26	36	6.4

The activation survives whole-brain correction ($p < 0.05$) for multiple comparisons at the cluster level 2.3. ($n=34$). Locations coordinates are in stereotactic MNI space with $2 \times 2 \times 2$ voxel size. The source of anatomical labels : FSL Atlas tools. Subpeaks of the clusters= Z-score; R= right; L = left; BA = Brodmann area.

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Table S7: TOM and Threat Masks' links for download

Network	Studies	Date of Download	Link to download
TOM	140	10/03/2015	http://neurosynth.org/analyses/terms/theory%20mind
Threat	170	15/03/2015	http://neurosynth.org/analyses/terms/threat/

Table S8. Partners' Pupils Constricting > Static

Region	BA	Side	Cluster Size	x	y	z	Z-Max
1. Lateral Occipital Gyrus -V5	37	R	868	50	-62	2	4.56
1. Lateral Occipital Gyrus -V5	37	R		52	-70	0	4.12
1. Lateral Occipital Gyrus -V5	37	R		58	-70	0	4.1
1. Inferior Temporal Gyrus (ITG)	37	R		48	-46	-18	3.65
1. Middle Temporal Gyrus	37	R		52	-44	-6	3.26
1. Middle Temporal Gyrus	37	R		46	-60	14	3.17

The activation survives whole-brain correction ($p < 0.05$) for multiple comparisons at the cluster level 2.3. ($n=34$). Locations coordinates are in stereotactic MNI space with 2x2x2 voxel size. The source of anatomical labels: FSL Atlas tools. Subpeaks of the clusters= Z-score; R= right; L = left; BA = Brodmann area.

Table S9. Partners' Pupils Dilating > Static

Region	BA	Side	Cluster Size	x	y	z	Z-Max
1. Lateral Occipital Gyrus -V5	37	R	1152	50	-62	2	2
1. Lateral Occipital Gyrus -V5	37	R		52	-70	0	-16
1. Lateral Occipital Gyrus -V5	37	R		58	-70	0	8
1. Lateral Occipital Gyrus -V5	37	R		48	-46	-18	12
1. Lateral Occipital Gyrus -V5	37	R		52	-44	-6	2
2. Temporal occipital (Fusiform Gyrus)	37	L	556	42	-50	-14	-14
2. Lateral occipital sulcus	19	L		-40	-68	8	3.68
2. Lateral Occipital Gyrus -V5	19	L		-40	-70	-6	3.16
2. Lateral Occipital Gyrus -V5	19	L		-42	-58	8	3.15
2. Lateral Occipital Gyrus -V5	19	L		-52	-66	12	2.89
2. Lateral Occipital Gyrus -V5	37	L		-44	-62	-10	2.88

The activation survives whole-brain correction ($p < 0.05$) for multiple comparisons at the cluster level 2.3. (n=34). Locations coordinates are in stereotactic MNI space with 2x2x2 voxel size. The source of anatomical labels: FSL Atlas tools. Subpeaks of the clusters= Z-score; R= right; L = left; BA = Brodmann area.

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Table S10. Partners' Pupil Changing > Static

Region	BA	Side	Cluster Size	x	y	z	Z-Max
1. Lateral Occipital Gyrus -V5	37	R	1419	50	-62	2	4.75
1. Inferior Temporal Gyrus (ITG)	37	R		48	-46	-18	4.22
1. Lateral Occipital Cortex	37	R		60	-70	0	3.99
1. Lateral Occipital Gyrus -V5	39	R		46	-60	14	3.63
1. Temporal Occipital (Fusiform Gyrus)	37	R		42	-50	-14	3.54
1. Middle Temporal Gyrus	37	R		52	-44	-6	3.36

*The activation survives whole-brain correction ($p < 0.05$) for multiple comparisons at the cluster level 2.3. (n=34). Locations coordinates are in stereotactic MNI space with 2x2x2 voxel size. The source of anatomical labels: FSL Atlas tools. Subpeaks of the clusters= Z-score; R= right; L = left; BA = Brodmann area.

Table S11: The subjects' sex, age and questionnaire scores

Participants'	N	Min	Max	Mean	Std.
BDI	36	0	18	4,08	3,988
State	27	36	57	46,30	4,445
Trait	35	43	56	48,66	3,412
EC	40	0	6,57	4,686	1,275
PT	40	0	6,71	4,814	1,203
LSAS Fear	40	0	1,42	0,519	0,334
LSAS Avoid	40	0	1,25	0,486	0,308

Characteristics of subjects. The average score of the BDI questionnaire was 4, 08 which means that the group has minimal depression (Beck, Guth, Steer, & Ball, 1997). The average STAI score was 46,30 and 48,6 while the cut-off score for anxiety is 54-55 (Kvaal, Ulstein, Nordhus, & Engedal, 2005), therefore, we can conclude that the group is not anxious. For the Interpersonal Reactivity Index (IRI), the average score per question is among 3.5 (the half of the seven subscales). This group has an average of 4.68 per empathic concern (EC) and 4,8 for perspective taking (PT), suggesting that participants were empathetic towards other people. The average score for the LSAS is 0.5, concluding that the group does not have any fear or avoidance. BDI = Beck Depression Inventory, State & Trait = two subscales of State-Trait Anxiety Inventory, LSAS = Liebowitz Social Anxiety Scale.

Table S12. Localizers

TOM-Localizer		Threat-Localizer	
1. TOM story	1. Photography story	1. Threatening story	1. Non-threatening story
Larry chose a debated topic for his class paper due on Friday. The news on Thursday indicated that the debate had been solved but Larry never read it.	A large oak tree stood in front of City Hall from the time the building was built. Last year the tree fell down and was replaced by a stone fountain.	Imagine the following situation: At night on the way home, you decide to take a shortcut through the dark park. From the middle of the park, a man with a knife approaches you. You run for your life.	Imagine the following situation: You are watching an animal documentary on TV. The doorbell rings. Your neighbour is at the door and asks whether you have some sugar for her. You go to kitchen to get it for her.
2. Question	2. Question	2. Question	2. Question
When Larry writes his paper he thinks the debate has been solved.	An antique drawing of City Hall shows a fountain in front.	The situation is threatening	The situation is threatening
3. Answer	3. Answer	3. Answer	3. Answer
True/False	True/False	True/False	True/False

Localizer tasks. Two localizer tasks were performed to map TOM and threat-related networks. The inclusion masks derived from the localizers consisted thus of voxels that showed a significant difference between conditions where participants had to use TOM or had to think about a threatening event as compared to a control condition. Scan settings was the same as for the trust-game task (**Methods, fMRI data acquisition**). The threat and TOM localizers were matched in terms of the number of words they contained. Both localizers lasted 8 minutes and their order was counter-balanced across participants.

Appendix B

Supplementary Material for Chapter 5

This file includes:

Figure S1 to S3

Tables S1 to S10

Quantification of physiological synchrony

Figure S1 shows that while in real couples we found significant associations in expressions between male and female participants, in randomly paired couples, significant associations were only formed within subjects.

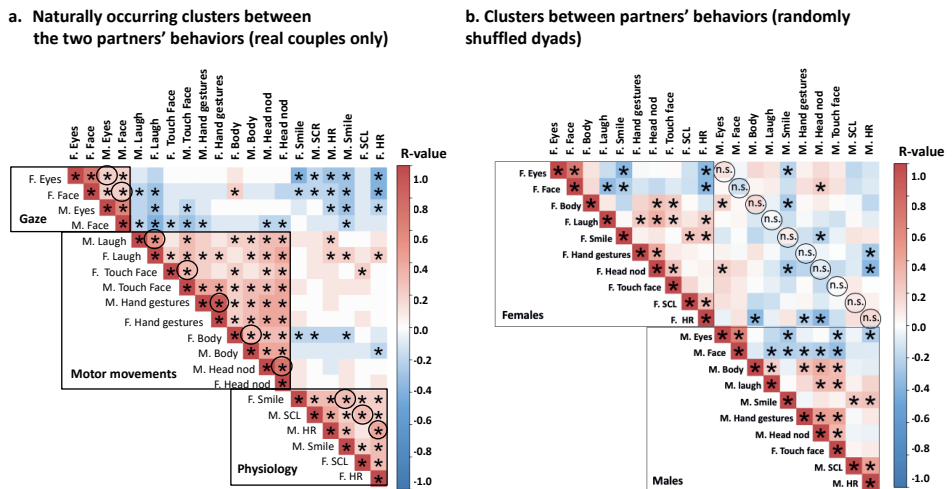


Figure S1. Correlation tables summarizing the associations between males and females and within-subject correlations in participants' expressions, fixations and physiology for three interaction time periods (based on Spearman's rank – order correlations, $N = 162$). The columns of the correlation matrix are placed according to the hierarchical clustering with similar values near each other. F = females, M = males. HR = heart rate, SCL = skin conductance level. **(a) Real couples:** The black boxes framed around naturally occurring clusters demonstrate that synchrony occurred on all three levels of expressions including males' and females' gaze reciprocity, expression mimicry and physiological synchrony. The circles represent ten types of synchrony including: smiles, laughs, head nods, hand gestures, face touching, eye contact, face-to-face gaze, body gaze, heart rate, and skin conductance level (all $p > 0.28$, $p < 0.05$). **(b) Randomly matched couples:** The heat map shows that in randomly paired couples the significant associations were almost exclusively formed within subjects, while in real couples the behavior clustered also between male and female participants, we used the FDR Benjamini-Hochberg's p -value < 0.05 to define significance (Benjamini and Hochberg, 1995).

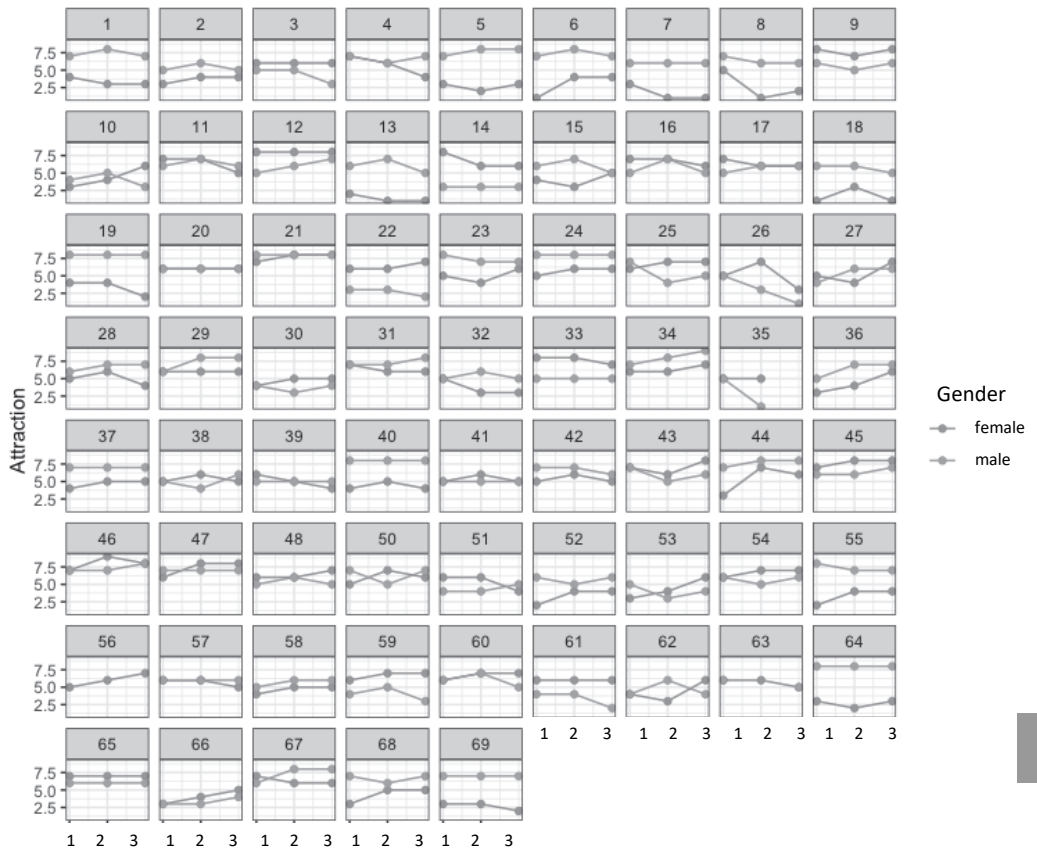


Figure S2. These line graphs provide an example of how attraction changed over time. Time: 1 = first impression, 2 = second interaction, 3 = third interaction. The rating scale was 0 – 9.

B

Individuals' expressions

During couples' dating interactions, we observed gender differences in naturally occurring expressions. Specifically, the results obtained from a Multivariate Multilevel linear mixed model ($F(11, 98) = 4.06, p < 0.0001$; Pillai's Trace = 0.34, Partial Eta = 0.34) indicated that females were significantly more expressive than males: females smiled, nodded and touched their face more frequently than males did (all $ps < 0.01$, **Figure S2**). Males, on the other hand, stared at their female partner more; they fixated at the female's head and eyes significantly longer than females looked at them (all $ps < 0.01$), while females had a tendency to look around and fixate longer at the background than males did ($p = 0.025$). Additionally, females' heart rate ($F(1, 108) = 5.39, p = 0.002$) and skin conductance level ($F(1, 108) = 9.68, p < 0.0001$) were higher than males' (Fig. 2) and females also reported to feel more "aroused" and less self-confident than men (all $ps < 0.01$). Together these data suggest that during a date, males' and females' behavior and physiology differs.

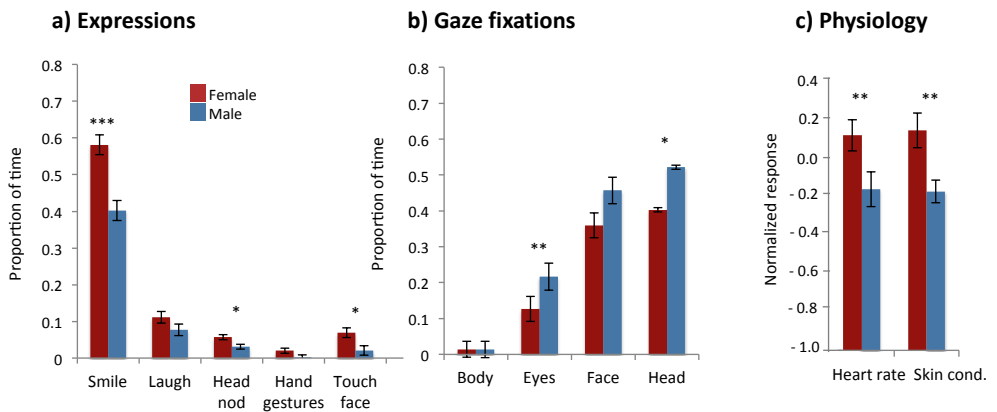


Figure S3. Bar graphs represent gender differences in the proportion of time males and females displayed specific (a) expressions, (b) gazed at specific areas of interest and (c) average heart rate (HR) and skin conductance responses (SCR) across the three interaction types; physiological responses were normalized by baseline correction and z-transformation. Significance was defined using FDR 0.05. All $*p < 0.05$, $**p < 0.01$, $***p < 0.001$, $N = 54$ couples, error bars: \pm SE.

Table S1 shows synchrony associations (focusing on the circles in Figure 1) within real dating partners compared to randomly matched pairs. Significant evidence was found for seven types of synchrony in: smiles, laughs, head nods, hand gestures, face-to-face gaze, heart rate, and skin conductance. There is no significant difference in touching face, body gaze and eye contact fixations between true couples and randomly matched couples.

Table S1. Correlation comparisons between true couple and randomly matched couples

	True Male	Random Male	Fisher's Z	<i>p</i>
Female's Eyes	0.23	0.13	0.99	0.31
Female's Face	0.22	-0.14	3.26	0.00
Female's Body	0.28	0.15	1.24	0.21
Female's Laugh	0.50	-0.02	5.20	0.00
Female's Smile	0.31	0.07	2.23	0.02
Female's Hand gestures	0.87	-0.04	12.11	0.00
Female's Head nod	0.66	-0.07	7.71	0.00
Female's Touch Face	0.27	0.11	1.53	0.12
Female's Skin conductance	0.32	0.09	2.13	0.03
Female's Heart rate	0.36	0.16	2.01	0.04

B

Table S2 summarizes results of the Multilevel linear mixed models where we investigated how different types of interpersonal synchronies impact on participant's attraction ratings (0-9). The multilevel model had following structure: three time points (Level 1) nested in participants (Level 2). We included all 7 synchrony predictors including synchrony in (i) smiles, (ii) laughs, (iii) head nods, (iv) hand gestures, (v) face-to-face, (vi) heart rate, and (vii) skin conductance. The full model further included factors of gender, time (**first impression, first interaction, second interaction**), the type of interaction (first impression, verbal, nonverbal), the order of interaction (verbal/nonverbal first) and two-way interactions between the type of interaction * and the type of synchrony (smiles, laughs, head nods, hand gestures, eye-to-eye, heart rate, and skin conductance). The final model was selected with a backward stepwise selection of fixed effects. The VIF values of the full and final were all smaller than 4 showing that multicollinearity did not influence our results.

Table S2. The Summary of the Full Multilevel linear mixed model Predicting Attraction Based on Synchrony Measures, gender, time, the type of interaction, the order of interaction and interactions between the type of interaction * synchrony

Predictors	Attraction			
	F	df1	df2	<i>p</i>
Intercept	1.616	19	285	.055
Gender (0 = female, 1 = male)	8.365	1	285	.004
Time	2.477	2	285	.086
Interaction type (0 = nonverbal/ 1 = verbal)	.330	1	285	.566
Verbal interaction first (0 = no, 1 = yes)	.563	1	285	.454
SCL synchrony	8.045	1	285	.005
HR synchrony	3.889	1	285	.050
Face-to-face contact	.411	1	285	.522
Smile mimicry	.322	1	285	.571
Laugh mimicry	.066	1	285	.797
Nodding mimicry	.252	1	285	.616
Gestures mimicry	.001	1	285	.978
Interaction type * SCL synchrony	1.189	1	285	.276
Interaction type * HR synchrony	.320	1	285	.572
Interaction type * Face-to-face contact	.304	1	285	.582
Interaction type * Smile mimicry	.006	1	285	.939
Interaction type * Laugh mimicry	.271	1	285	.603
Interaction type * Nodding mimicry	.078	1	285	.780
Interaction type * Gestures mimicry	.001	1	305	.987
Residual Effect	Estimate	Std. Error	Z	<i>p</i>
Variance	.759	.075	10.150	.000
Var (Intercept) Participant	2.142	.333	6.427	.000

Note: Time had three time points: first impression, first interaction, second interaction.

Table S3. The Summary of the Final Multilevel linear mixed model Predicting Attraction Based on Synchrony Measures

<i>Predictors</i>	Attraction			
	F	df1	df2	<i>p</i>
Intercept	4.954	5	298	.000
Gender	8.389	1	298	.004
Time	4.330	2	298	.014
SCL synchrony	7.332	1	298	.007
HR synchrony	5.498	1	298	.020
Random Effect	Estimate	Std. Error	Z	<i>p</i>
Variance	.745	.072	10.304	.000
Var (Intercept) Participant	2.154	.331	6.510	.000

Note: Time had three time points: first impression, first interaction, second interaction.

Control analysis – Does within or between dyad synchrony predict attraction?

In the previously described model, the variables for heart rate and skin conductance level synchrony included within- and between-dyad level variation in synchrony. It is therefore unclear whether couples that are highly attracted to each other synchronize more than those who are not (i.e., between-dyad effect), or whether changes in physiological synchrony over time predict attraction changes (i.e., within-dyad effect). To disentangle the two types of variations, we computed two variables: (1) Between-dyad SCL synchrony: the averaged synchrony level across time points per dyad, and (2) Within-dyad SCL synchrony: the deviation in synchrony level (per time point) from the dyad’s averaged synchrony level (within-dyad centering). Both variables were included in a Multilevel linear mixed model with a two-level structure (three-time points (Level 1), nested in participants (Level 2). We also included a random intercept effect (across participants) and a random slope for Time, but not allowing a correlation between both random effects. Time variable was specified on continuous scale (as participants displayed (more or less) linear trajectories over time in attraction. The slope for time indicated the evolution of attraction over time.



Table S4. The Summary of the Final Multilevel linear mixed model Predicting Attraction Based on Synchrony Measures reflecting between-dyad variations (dyad’s overall level of synchrony), and within-dyad variation (changes in synchrony level over time within each dyad)

Attraction				
<i>Predictors</i>	F	df1	df2	<i>p</i>
(Intercept)	3.523	7	296	.001
Gender	8.240	1	296	.004
Time	4.151	2	296	.017
Within-dyad SCL synchrony	6.236	1	296	.013
Between-dyad SCL synchrony	1.013	1	296	.315
Within-dyad HR synchrony	4.679	1	296	.031
Between-dyad HR synchrony	.824	1	296	.365
Random Effect	Estimate	Std. Error	Z	<i>p</i>
Variance	.762	.077	9.957	.000
Var (Intercept) Participant	2.178	.349	6.250	.000

Note: Time had three time points: first impression, first interaction, second interaction.

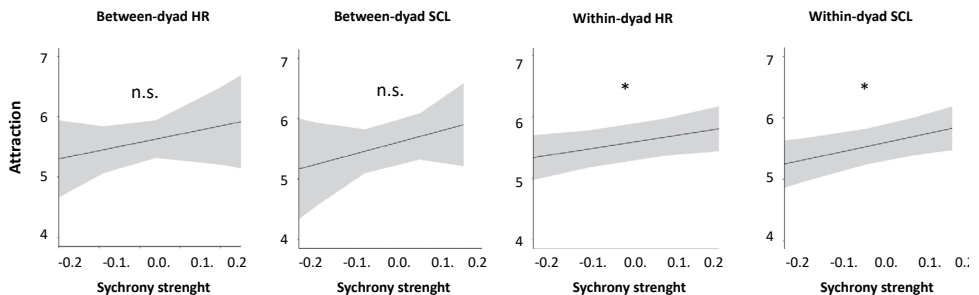


Figure S4: The line graphs represent slopes extracted from our Multilevel linear mixed model predicting attraction based on synchrony measures reflecting between-dyad variations and within-dyad variation (Table S4). The shaded areas represent 95% confidence intervals. Attraction based on Between-dyad HR synchrony [$\beta = 1.34$, $SE = 1.47$, $CI (-1.56, 4.25)$, $p = 0.365$] and Between-dyad SCL synchrony [$\beta = 1.63$, $SE = 1.62$, $CI (-0.56, 4.83)$, $p = 0.315$], Within-dyad HR synchrony [$\beta = 0.96$, $SE = 0.44$, $CI (0.08, 1.83)$, $p = 0.031$] and Within-dyad SCL synchrony [$\beta = 1.41$, $SE = 0.56$, $CI (0.30, 2.53)$, $p = 0.013$]. The shaded areas represent 95% confidence intervals.

Control analysis – does arousal predict attraction?

In the current study we observed that synchrony in skin conductance level and heart rate could predict attraction. One possible confound is that it is not the synchrony on the dyadic level, but the arousal responses of the two individuals that drive these findings. For example, skin conductance levels might rise if a participant feels attracted to his/her partner. Consequently, the responses of the two participants would highly correlate reflecting the individuals' decisions rather than an interpersonal process. To test this, we conducted a control analysis where attraction was regressed against the participants' skin conductance (baseline corrected) heart rate and skin conductance levels for each interaction. For the skin conductance level, we first standardized the responses per participant and then computed the mean skin conductance and heart rate level per each interaction (first impression, verbal, nonverbal). Consistent with the model of the main analysis, we included gender and time as a control variable including individual as a random intercept effect. The model summary is shown in Table S4 which shows that attraction could not be predicted by the arousal responses of the two individuals.

Table S5. Summary of Multilevel linear mixed model with the Heart Rate (HR) and Skin Conductance Level (SCL) Predicting Participants' Attraction Ratings

<i>Predictors</i>	Attraction			
	F	df1	df2	<i>p</i>
Intercept	2.383	5	298	.039
Gender	8.269	1	298	.004
Time	1.637	2	298	.196
SCL level	.036	1	298	.850
HR level	.003	1	298	.955
Random Effect	Estimate	Std. Error	Z	<i>p</i>
Variance	.802	.081	9.951	.000
Var (Intercept) Participant	2.173	.347	6.258	.000

Note. SC = Skin Conductance; HR = Heart Rate.

Control analysis – is attraction a valid outcome variable?

One may wonder whether we really measured attraction in this study or possibly something else. To control for this possibility, throughout the experiment we also collected other ratings including trust, liking, feeling of connection and click. We also asked whether subjects felt awkward or anxious (**Table S3**). These scores were then compared with attraction ratings (**Part 1**) and participants choice to go for another date (yes/not) with the partner (**Part 2**).

Table S6a. Descriptive Statistics of Participants' Ratings

	N	Minimum	Maximum	Mean	Std. Dev.
Self-ratings					
Valence	362	2	9	6.01	1.632
Arousal	362	1	9	5.94	1.757
Self-confident	397	1	9	5.65	1.467
Awkward	395	1	9	4.80	2.197
Shy	398	1	9	4.34	2.003
Partner ratings					
Trustworthy	408	1	9	6.87	1.438
Intelligent	409	2	9	6.59	1.318
Funny	409	1	9	5.96	1.611
Attractive	408	1	9	5.57	1.711
Self - Partner ratings					
Similar personality	408	1	8	4.86	1.712
Connection	411	1	8	4.48	1.838
Click	404	1	9	4.38	1.871
Sex. Attraction	410	1	9	3.83	1.945

The scale for all ratings ranged between 0 – 9, Descriptive statistics are based on 138 subjects ($N = 69$ dyads) rating their partner three times (after first impression, verbal and nonverbal interaction). Valence = higher number represents positive valence. Arousal = higher number represents more arousal levels.

Control analysis – is attraction a valid outcome variable? (Part 1)

To identify the common dimensions of ratings, we took all thirteen ratings and submitted them to a principal component analysis (PCA), using the Oblimin with Kaiser Normalization rotation method **Table S4**. The first principal component (PC) accounted for 37.7% of the variance and the second PC accounted for 17.2% of the variance of the mean trait judgments. All positive judgments (e.g., attractive, funny, similar in personality, feeling of click, connection) had positive loadings, and all negative feelings (e.g., awkward, shy, low self-confidence) had negative loadings on the first PC (Table S4), suggesting that it can be interpreted as valence evaluation.

Table S6b. Principal Component Analysis: Loadings of Participants' Ratings

	Component 1 (Positive)	Component 2 (Negative)
Click	.876	-.035
Connection	.861	-.003
Sexual Attraction	.826	.070
Attractive	.775	.089
Funny	.720	.094
Similar personality	.699	.011
Intelligent	.562	.002
Trustworthy	.514	-.104
Valence	.483	-.285
Arousal	.235	.169
Awkward	-.049	.880
Shy	.183	.851
Self-confident	.092	-.751

Note. Self-confidence is negatively loaded to feelings of awkwardness and shyness because more confident people were less awkward and shy, they felt. The PCA was based on N = 344 valid cases.

Control analysis – is attraction valid outcome variable? (Part 2)

Multilevel binary logistic regression investigates how different types of ratings predict participants' choice to go for another date (yes/ no, coded 1 and 0 respectively). The multilevel model had the following structure: three time points (Level 1) nested in participants (Level 2). We included all 13 ratings (Table ST4) as predictors. The results showed that the model was highly predictive of participants' choice to date their partner again (Overall percentage reached 99.7% accuracy). Among all the ratings only positive affect and attraction predicted participants decisions significantly (**Table S5**), whereas attraction ratings explained the most variance in participants' binary decision to date their partner (yes/no).

Table S7. Summary of Multilevel Binary Logistic Regression

Predictors	Date partner (yes/no)			
	F	df1	df2	<i>p</i>
Intercept	2.469	13	317	.003
Valence	3.936	1	317	.048
Arousal	.049	1	317	.825
Shy	.030	1	317	.863
Awkward	.207	1	317	.650
Self-confident	.964	1	317	.327
Attractive	6.331	1	317	.012
Funny	.096	1	317	.757
Intelligent	1.088	1	317	.298
Trustworthy	.565	1	317	.453
Similar personality	.025	1	317	.876
Connection	.536	1	317	.464
Sex. Attraction	.591	1	317	.443
Click	1.332	1	317	.249
Random Effect	Estimate	Std. Error	Z	<i>p</i>
Var (Intercept)	.117	.156	.749	.454

Control analysis – do partner’s expressions predict attraction?

We conducted a follow-up control analyses to test whether specific behavior enacted by one individual promotes attraction in the other individual. In the Multilevel linear mixed model, we used five predictors. This time, instead of synchrony measures, we used the proportion of time a participant displayed specific expressions (smiling, laughing, head shaking, hand gestures) or gaze fixations (looking at partners’ face) as predictors of partner’s attraction ratings (0 - 9). The full model further included factors of gender, time (**first impression, first interaction, second interaction**) and the interaction between gender * expression as additional predictors. The multilevel model had following structure: three time points (Level 1) nested in participants (Level 2). The VIF values of the full and final were all smaller than 4 showing that multicollinearity did not influence our results. The results of Multilevel mixed effects models revealed that none of the directly visible signals such as participants’ expressions and gaze fixations were significant predictors of male’s or female’s partner attraction scores.

Table 8. Summary of Multilevel linear mixed model with Participants' Visible Expressions Predicting Partners' Attraction Ratings

<i>Predictors</i>	Partners' Attraction			
	<i>F</i>	<i>df1</i>	<i>df2</i>	<i>p</i>
Intercept	1.523	13	310	.108
Gender	6.542	1	310	.011
Time	1.467	2	310	.232
Face-to-face contact	1.215	1	310	.271
Smile	.001	1	310	.980
Laugh	.337	1	310	.562
Nod	.030	1	310	.863
Gestures	.346	1	310	.557
Gender * Face-to-face contact	.506	1	310	.477
Gender * Smile	.507	1	310	.477
Gender * Laugh	1.365	1	310	.244
Gender * Nod	.014	1	310	.905
Gender * Gestures	.706	1	310	.402
Random Effect	Estimate	Std. Error	Z	<i>p</i>
Variance	2.106	.186	11.347	.000
Var (Intercept)	.865	.243	3.556	.000

B

Table S9. Participants' Demographics and Other Descriptive Statistics

Characteristics	Female			Male			<i>t</i>
	N	M	SD	N	M	SD	
Age	69.00	23.45	4.18	69.00	25.71	4.64	-2.96 **
Weight	68.00	65.84	10.34	67.00	78.06	8.70	-7.42 ***
Height	69.00	171.90	6.98	68.00	182.51	6.44	-9.24 ***
Number of alcohol drinks	68.00	0.01	0.55	68.00	0.58	0.55	-3.13 **
How much commitment (0-9)	64.00	5.92	1.64	65.00	5.72	1.43	0.73
Time single in months	62.00	38.69	65.31	59.00	37.03	65.45	0.14
Average per cent							
Education	Female (N = 69)			Male (N = 69)			
VMBO	0.02			0.00			
HAVO	0.04			0.02			
VWO	0.02			0.15			
MBO	0.13			0.08			
HBO	0.30			0.38			
WO	0.47			0.38			

Note: *** $p < .001$, VMBO: the lowest completed high-school level, WO: the highest level (scientific education, Bachelor or Master degree). How much commitment is on 0-9 scale.

Table S10. Comparisons (t-test) variables by sex: Liebowitz Social Anxiety Scale (LSAS), Positive and Negative Affect Schedule (Watson et al., 1988)(Watson et al., 1988)(Watson et al., 1988)(Watson et al., 1988) (PANAS) and Sexual Desire Inventory (SDI). The SDI is comprised of 11 items about various sexual behaviors, on a 5-point Likert scale. The total score on the SDI is the sum of all 11 items, with higher scores reflecting a higher sexual desire. The LSAS is comprised of two subscales: performance and social interaction. The 24 questions ultimately lead to six subscale scores: total fear, fear of social interaction, fear of performance, total avoidance, avoidance of social interaction and avoidance of performance. The statements had to be answered on a 4-point scale (0 = not at all, 4 = totally). The PANAS: consists of two 10-item mood scales, measuring positive affect (PA) and negative affect (NA). Participants are asked to rate their experience with a certain emotion on a 5-point scale (1 = very slightly or not at all, 5 = very much).

Table S10. Comparisons (t-test) variables by sex

Variable	Female		Male		<i>t</i>	<i>p</i>
	M	SD	M	SD		
SDI	4.25	1.47	4.68	0.93	-1.692	0.094
LSAS Fear	0.46	0.49	0.45	0.64	0.099	0.921
LSAS avoidance	0.77	0.67	0.81	0.69	-0.271	0.787
PANAS negative	1.69	0.45	1.72	.40	-.280	0.780
PANAS positive	3.20	0.56	3.41	.53	-1.853	0.067
Trust baseline	8.10	0.94	7.75	1.02	2.084	0.039
Trust overall	6.85	1.56	6.89	1.29	.186	0.817

Note: Trust baseline measures how trustworthy a potential partner should be, trust overall measures average trust across three interaction periods.

Quantifying expressive mimicry and eye fixation synchrony.

Mimicry is defined broadly as 'doing what others are doing'. While some studies are very loose on their definition of mimicry; for instance, mimicry might be defined as any movement following the other person's movement (Fujiwara and Daibo, 2016; Tschacher et al., 2014). We adopt a stricter definition of mimicry where mimicry occurs when a person A directly does the same expression as person B (LaFrance, 1979; LaFrance and Broadbent, 1976). The advantage of this stricter definition is that in contrast to movement synchrony, it can be easily operationalized. Indeed, the observation of movement echo proved to be difficult to define and often leads to inconsistent results (Grammer et al., 1998). Motor movements (smiling, laughing, head nod, hand gestures, face touching) were coded by four independent raters (two raters for males and two for females). Eye fixations falling on pre-defined areas of interests were automatically recorded using Tobii Pro Glasses 2. Both emotional expression or eye

B

fixation were classified per tenths of seconds as binary variable (1 for occurrence, 0 for no occurrence). We then quantified mimicry for each dyad and interaction by calculating the proportion of time both participants' directly reciprocated expressions (smiling, laughing, head nod, hand gestures, face touching) and gaze fixations (looking at partners' head, eyes, face, body). The proportion of mimicry was calculated for each condition (the first impression, verbal and nonverbal interaction) resulting in N dyads * 3 results * for mimicry in smiles, laughs, head nods, hand gestures, eye-to-eye fixations.

Quantification of physiological synchrony

Two methods that take non-stationarity into account are lagged windowed cross-correlation (Boker et al., 2002) and recurrence quantification analysis (Gates and Liu, 2016). The latter method is frequently used which has the advantage of having very few assumptions. However, the disadvantage is that it determines synchrony on a binary scale of moments being classified as either synchronized or not. The former method, albeit constraint by more assumptions, has the advantage of differentiating the degree of synchronization by quantifying it on a continuous (correlation) scale. Additionally, we feel that windowed cross-correlation is more intuitive to interpret. Consequently, we decided to apply this method which provides measures of the strength of synchrony. The objective of the lagged windows-cross correlations analysis (Boker et al., 2002) is to calculate the strength of association between two time series while taking into account the non-stationarity of the signals and the lag between responses, that is, to consider the dynamics of a dyadic interaction. Specifically, the time series are segmented into smaller intervals, calculating the cross-correlation for each segment. This allows the means and variances to differ between segments accounting for non-stationarity. This is important as the level of synchrony may change during the experiment, sometimes having moments of strong synchronization while during other times responding less strong to one another. Additionally, as the strength of association between two time points may differ depending on how far apart they are from each other, the segments are moved along the time series by an increment such that two adjacent segments overlap. Hence, segmenting the time series into smaller intervals and partially overlapping these intervals while moving along the time series provides a better estimate of the local strength of association between the physiological signals of two participants.

Besides the dynamics in the strength of synchronization during the course of the experiment, participants differ in how fast one might respond to a certain event or the other person. In other words, participants might not always be perfectly "in sync" whereby one participant might sometimes respond to the other person or vice versa introducing a delay between the responses of two individuals. To account for this, for each segment, the signals of the two participants are lagged in relation to one another. Specifically, the signal of participant 1 is kept constant while the signal of participant 2 is shifted more and more by a specified lag increment until a maximum lag is reached. Next, the same procedure is performed the other way around with participant 2 being kept constant. The maximum lag determines what is still considered synchrony. For example, if the maximum lag is four seconds, responses from two participants that are four seconds apart from each other are still considered synchronized. On the

other hand, if one participant reacts to a certain event and the other participant shows a response 5 seconds later, it is not considered a response to the same event anymore and therefore does not count as synchrony. Based on this approach, there are four parameters that need to be determined: (1) the length of each segment, referred to the window size w_{\max} ; (2) the increment with which the segments are moved along the time series, the window increment w_{inc} ; (3) the maximum with which two segments can be lagged from one another, the maximum lag τ_{\max} ; and (4) the increment with which two segments are lagged from each other, the lag increment τ_{inc} . We determined the parameters following an extensive process by comparing previous studies using similar statistical methods, by looking at what is physiologically plausible given the time course of the physiological signals and by employing a data-driven bottom-up approach where we investigated how changing the parameters affected the outcomes using a different dataset. As expected, the absolute values of the synchrony measures varied depending on the parameters, but as supported by (McAssey et al., 2013), the relative results were not affected (e.g. a dyadic manifesting relatively high synchrony showed such tendency for the different parameters). Based on these three factors, we set the parameters as follows: the window size was 8 seconds (160 samples), the window increment was 2 seconds (40 samples), the maximum lag was 4 seconds (80 samples) and the lag increment was 100ms (2 samples).

Calculating the cross correlations of each lag for each window segment generates a result matrix with each row representing one window segment and each column indicating a lag. The middle column represents the cross-correlation with a lag of zero, while the first and last column contain the cross-correlations for the maximum lag of participant 1 and 2. Hence, the number of columns in the result matrix is $(2 * \tau_{\max} / \tau_{\text{inc}}) + 1$. The number of rows is given by $(N - w_{\max} - \tau_{\max}) / w_{\text{inc}}$, with N being the number of observations in the whole time series. Based on this result matrix, a so-called peak picking algorithm is applied. For each segment (i.e., each row in the matrix), the maximum cross-correlation across the lags is detected closest to the zero-lag (i.e., across all columns in a given row). If that maximum correlation is preceded and followed by smaller correlations, it is marked as a peak. For example, if participant 2 synchronizes with participant 1 with a lag of one second, the cross-correlations will become higher the closer the segments from the two participants are shifted towards the point where they are one second apart from each other. When the two signals are lagged by exactly one second the cross-correlation is highest (the peak). If the signals are lagged further away from each other, the cross-correlation decreases again. If, however, a peak cannot be detected, the algorithm assigns a missing value for that segment. This might be the case, for example, if people do not respond to an event or to each other (e.g., both participants wait and do nothing). The peak picking algorithm outputs a matrix with two columns, containing the value of the maximum cross-correlation (the peak) and the corresponding lag at which the peak cross-correlation is detected. The output has the same number of rows as the result matrix as it searches for a peak cross-correlation for each window segment. Both the windowed cross-correlations and the peak picking algorithm were conducted 6 times per dyad, once for the heart rate responses and once for the skin conductance responses for each condition (the first impression, verbal and nonverbal interaction) resulting in 54 dyads * 6 result

and peak picking matrices. Finally, the mean cross-correlations of all window segments were calculated for both physiological measures for each condition per dyad.

Appendix C

Supplementary Material for Chapter 6

This file includes:

Figure S1 to S2

Tables S1 to S8

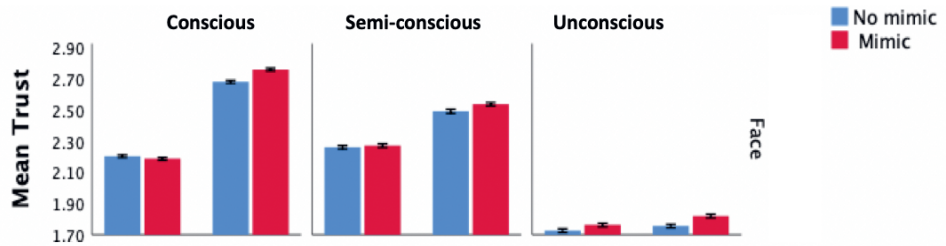


Figure S1: The effect of facial mimicry on trust. On average, the suppression broke in 25% of CFS trials (27% face trials and in 22% eyes condition trials). To test whether suppression breaks quicker for in response to negative emotions, we selected the trials in which suppression broke and checked whether suppression was modulated by the stimuli type (eyes/faces) and emotional expressions (positive, neutral, negative). In line with previous studies, Generalized linear model showed that emotional expressions ($[F(1, 2309) = 17.547, P < 0.0001]$) and the interaction between the stimuli type * emotional expressions had a main effect on reaction time within which the CFS broke ($[F(1, 2309) = 9.416, P < 0.0001]$). The pairwise comparison (Table S7) revealed that positive expressions broke the suppression quicker than negative ones. Table S8 demonstrates that this effect was driven mainly by eye stimuli, where dilated pupils broke the suppression quicker than static and constricted pupils. In faces, the happy facial expressions broke suppression quicker than neutral but not quicker than fearful faces.

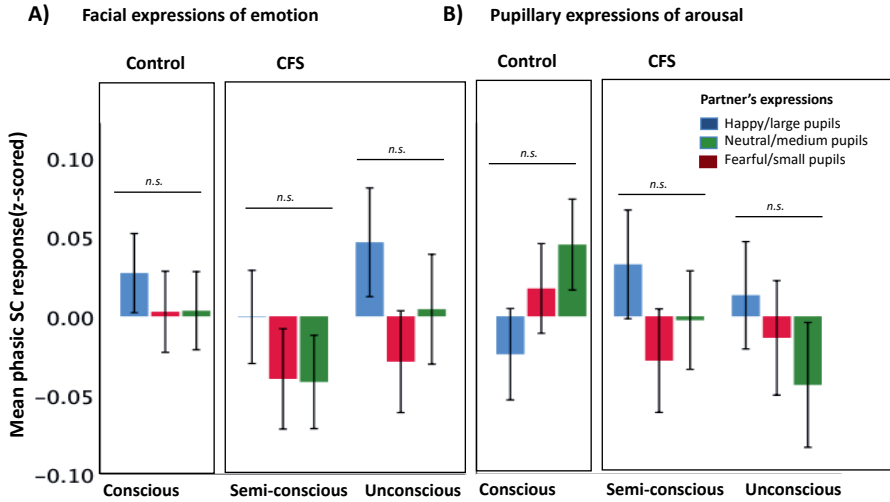


Figure S2: The phasic skin conductance measures did not differ across conditions.

Table S1. Summary of Generalized linear model predicting subjects' trust (investment as DV)

Fixed Effects	F	df1	df2	<i>p</i>
Intercept	121.011	17	17808	.000
Expression modality (Eyes/Face)	19.878	1	17808	.000
Emotion	79.913	2	17808	.000
Awareness level	770.611	2	17808	.000
Awareness level * Emotion	10.846	4	17808	.000
Awareness level * Expression modality	.805	2	17808	.447
Emotion * Expression modality	21.441	2	17808	.000
Awareness level * Emotion * Expression modality	24.019	4	17808	.000

Table S2. Frowning mimicry (CS signal as DV)

Fixed Effects	F	df1	df2	p
Intercept	3.501	17	163803	.000
Linear trend	.007	1	163803	.933
Cubic trend	.578	1	163803	.447
Quadratic trend	4.860	1	163803	.027
Emotion	9.935	2	163803	.000
Awareness level	6.355	2	163803	.002
Awareness level * Emotion	2.540	4	163803	.038
Emotion * Linear	.128	2	163803	.880
Emotion * Cubic	1.222	2	163803	.295
Emotion * Quadratic	.569	2	163803	.566

Table S3. Smiling mimicry (ZM signal as DV)

Fixed Effects	F	df1	df2	p
Intercept	3.312	17	163803	.000
Linear trend	.570	1	163803	.450
Cubic trend	.100	1	163803	.752
Quadratic trend	.081	1	163803	.775
Emotion	7.603	2	163803	.000
Awareness level	.273	2	163803	.761
Awareness level * Emotion	8.246	4	163803	.000
Emotion * Linear	.708	2	163803	.493
Emotion * Cubic	.291	2	163803	.747
Emotion * Quadratic	.895	2	163803	.408

Note: Emotion had 3 levels (Faces: happy, neutral, fearful/Pupils: large, medium, small), Awareness levels had 3 levels (conscious, semi-conscious, unconscious).

Table S4. Pupil mimicry (pupil size as a DV)

Fixed Effects	F	df1	df2	<i>p</i>
Intercept	21.185	17	136071	.000
Linear trend	209.712	1	136071	.000
Cubic trend	62.896	1	136071	.000
Quadratic trend	.850	1	136071	.357
Emotion	.276	2	136071	.759
Awareness level	8.961	2	136071	.000
Awareness level * Emotion	1.062	4	136071	.374
Emotion * Linear	.076	2	136071	.927
Emotion * Cubic	.215	2	136071	.806
Emotion * Quadratic	.153	2	136071	.858

Table S5. Facial Mimicry - Trust

Fixed Effects	F	df1	df2	<i>p</i>
Intercept	89.686	11	5911	.000
Awareness level	299.688	2	5911	.000
Emotion	167.514	1	5911	.000
Mimicry	.082	1	5911	.775
Emotion * Awareness level	51.489	2	5911	.000
Emotion * Mimicry	.921	1	5911	.337
Awareness level * Mimicry	.496	2	5911	.609
Emotion * Awareness level * Mimicry	.432	2	5911	.649

Table S7. RT b-CFS: Pairwise Contrasts

Expressions: Pairwise Contrasts	Contrast Estimate	Std. Error	t	df	p
negative - neutral	.012	.022	.546	2309	.585
negative - positive	.121	.022	5.466	2309	0,00
neutral - negative	-.012	.022	-.546	2309	.585
neutral - positive	.109	.023	4.821	2309	0,00

The least significant difference adjusted significance level is .05.

Table S6. RT b-CFS

Fixed Effects	F	df1	df2	p
Corrected Model	10.203	5	2309	.000
Emotion	17.547	2	2309	.000
Expression modality (Eyes/Face)	1.807	1	2309	.179
Expression modality * Emotion	9.416	2	2309	.000

The least significant difference adjusted significance level is .05.

Table S8. RT b-CFS: Pairwise Contrasts

Modality	Expression Pairwise Contrasts	Contrast Estimate	Std. Error	t	df	p
Face	negative - neutral	-.043	.031	-1.42	2309	.155
	negative - positive	.025	.030	.82	2309	.411
	neutral - negative	.043	.031	1.42	2309	.155
	neutral - positive	.068	.030	2.29	2309	.022
Eyes	negative - neutral	.067	.033	2.05	2309	.040
	negative - positive	.218	.032	6.72	2309	0,00
	neutral - negative	-.067	.033	-2.05	2309	.040
	neutral - positive	.150	.032	4.73	2309	0,00

The least significant difference adjusted significance level is .05.

Appendix D

Supplementary Material for Chapter 7

This file includes:

Figure S1

Tables S1 to S4

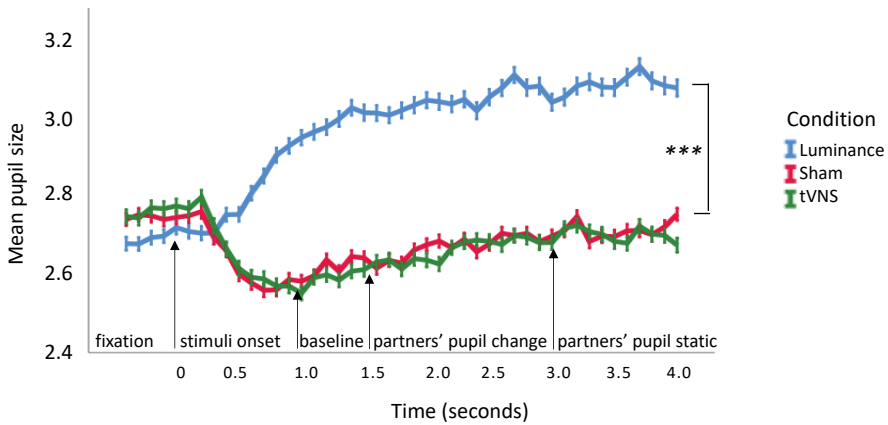


Figure 1. The effect of **condition** on participants' pupil size. The average pupil size of 500 ms of each participant and the trial (thus five values) before the partners' pupils started to change (1.000 ms-1.500 ms after stimulus onset) served as a baseline and was subtracted from all remaining pupil size values.

Table 1. The effect on participants' uncorrected pupil size (all participants)

	F	df1	df2	Sig.
Intercept	21.524	11	115248	.000
Condition	11.813	2	115248	.000
lin	185.531	1	115248	.000
quad	18.767	1	115248	.000
cub	1.158	1	115248	.282
Condition*lin	.206	2	115248	.814
Condition* quad	1.546	2	115248	.213
Condition* cub	2.423	2	115248	.089

Table 2. The effect on participants' corrected pupil size

	F	df1	df2	Sig.
Intercept	14.171	11	108997	.000
Partner Pupil Size	14.535	1	108997	.000
Condition	.368	2	108997	.692
lin	121.288	1	108997	.000
quad	13.501	1	108997	.000
cub	.346	1	108997	.556
Partner Pupil Size * lin	4.573	1	108997	.032
Partner Pupil Size * quad	.022	1	108997	.882
Partner Pupil Size * cub	.312	1	108997	.576
Condition * Partner Pupil Size	.519	2	108997	.595

Table 3. The effect on participants' investments (Trust)

	F	df1	df2	Sig.
Intercept	2.496	5	5280	.029
Partner Pupil Size	2.583	1	5280	.108
Condition	1.632	2	5280	.196
Partner Pupil Size* Condition	3.268	2	5280	.038

Table 4. The effect on participants' pupil contingent trust

	F	df1	df2	Sig.
Intercept	.780	5	138	.566
Condition	.456	2	138	.635
Subject Pupil Size	.178	1	138	.673
Condition * Subject Pupil Size	1.292	2	138	.278

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