



Universiteit
Leiden
The Netherlands

Acceptance, rejection, and the social brain in adolescence : toward a neuroscience of peer relations

Will, G.J.

Citation

Will, G. J. (2015, June 4). *Acceptance, rejection, and the social brain in adolescence : toward a neuroscience of peer relations*. Retrieved from <https://hdl.handle.net/1887/33102>

Version: Corrected Publisher's Version

License: [Licence agreement concerning inclusion of doctoral thesis in the Institutional Repository of the University of Leiden](#)

Downloaded from: <https://hdl.handle.net/1887/33102>

Note: To cite this publication please use the final published version (if applicable).

Cover Page



Universiteit Leiden



The handle <http://hdl.handle.net/1887/33102> holds various files of this Leiden University dissertation

Author: Will, Geert-Jan

Title: Acceptance, rejection, and the social brain in adolescence : toward a neuroscience of peer relations

Issue Date: 2015-06-04

CHAPTER 7

NEURAL CORRELATES OF ADVANTAGEOUS AND DISADVANTAGEOUS INEQUITY IN SHARING DECISIONS

This chapter is published as:

Güroğlu, B.*, Will, G.-J.*, & Crone, E. A. (2014). Neural correlates of advantageous and disadvantageous inequity in sharing decisions. *PLoS ONE*, 9, e107996. *Shared first authorship

ABSTRACT

Humans have a strong preference for fair distributions of resources. Neuroimaging studies have shown that being treated unfairly coincides with activation in brain regions involved in signaling conflict and negative affect. Less is known about neural responses involved in violating a fairness norm ourselves. Here, we investigated the neural patterns associated with inequity, where participants were asked to choose between an equal split of money and an unequal split that could either maximize their own (advantageous inequity) or another person's (disadvantageous inequity) earnings. Choosing to divide money unequally, irrespective who benefited from the unequal distribution, was associated with activity in the dorsal anterior cingulate cortex, anterior insula and the dorsolateral prefrontal cortex. Inequity choices that maximized another person's profits were further associated with activity in the ventral striatum and ventromedial prefrontal cortex. Taken together, our findings show evidence of a common neural pattern associated with both advantageous and disadvantageous inequity in sharing decisions and additional recruitment of neural circuitry previously linked to the computation of subjective value and reward when violating a fairness norm at the benefit of someone else.

7.1 INTRODUCTION

Although economic models assume that the maximization of personal gains is the main motivation when distributing resources, investigations of actual decision-making have shown that fairness concerns play an important role in social interactions (Fehr & Schmidt, 1999). Indeed, the evidence is overwhelming: people have a preference for fair outcomes and, all else being equal, acting fairly is generally the expected social norm (Fehr & Fischbacher, 2004a; ; Henrich et al., 2005; Kahneman, Knetsch, & Thaler, 1986; Tabibnia & Lieberman, 2007) and equality is often used as a cognitive heuristic in decision-making (Civai, Rumati, & Rustichini, 2013). In search of proximate mechanisms it has been shown that equal distributions are perceived as rewarding, both indicated by self-reported ratings of fair divisions of resources as well as reward-related neural activation patterns associated with these choices (Tabibnia, Satpute, & Lieberman, 2008; Tricomi, Rangel, Camerer, & O'Doherty, 2010; Turillo, Folger, Lavelle, Umphress, & Gee, 2002). Further, being treated unfairly leads to anger (Srivastava, Espinoza, & Fedorikhin, 2009) and has been associated with activation of neural networks involved in conflict and negative affect (Güroğlu, van den Bos, Rombouts, & Crone, 2010; Güroğlu, van den Bos, van Dijk, Rombouts & Crone, 2011, Sanfey et al., 2003). Finally, when confronted with unfair treatment and given the power to retaliate, people generally reject inequitable distributions of resources, even when this is costly for them (Fehr & Schmidt, 1999; Güth et al., 1982; Straub & Murnighan, 1995).

Despite this strong preference for equity and the aversion toward inequity, people often make inequity choices, such as when inequity is more advantageous for the self. For example, people aim to increase relative advantage over others (Fehr & Schmidt, 1999) and when a high social position is experimentally induced they become more selfish and display higher levels of immoral behavior, such as cheating and lying (Piff, Stancato, Côté, Mendoza-Denton, & Keltner, 2012). It is thus crucial to gain a better understanding of the neural mechanisms underlying inequity decisions in order to better understand when and why we decide to divide resources in an unequal fashion. The current study aimed to investigate the neural responses associated with inequity in sharing decisions when maximization of outcomes for the self or another person is in conflict with the equity norm.

Using allocation tasks such as the 'Dictator Game' where participants divide a certain amount of rewards (i.e., the stake) between themselves and another player without sanctions or reputation-related consequences, many studies have shown that people often give away a nontrivial amount of the stake to anonymous others, with an equitable 50-50 split being the most frequent allocation (Camerer & Thaler, 1995; Fehr et al., 2008; Fehr & Gächter, 2002; Forsythe et al., 1994; Raihani & McAuliffe, 2012). Nonetheless, such a preference for fairness is highly sensitive to different aspects of the (social) context in which they occur (Bardsley, 2008; Fehr et al., 2008; Güroğlu, van den Bos, & Crone, 2009; Koch & Normann, 2008; Steinbeis

& Singer, 2013). For example, a preference for equity decreases when the costs of establishing equal outcomes increase, supporting the crucial role of self-outcome maximization in fairness considerations. Furthermore, people seem to be less tolerant to receiving less than other people (i.e., disadvantageous inequity) compared to receiving more than others (i.e., advantageous inequity) (Fehr et al., 2008; Fehr & Gächter, 2002; Güroğlu et al., 2010; Güroğlu et al., 2011; Blake & McAuliffe, 2011). In other words, fairness considerations are not solely shaped by other-regarding preferences and prosocial intentions, but also by self-outcome maximization and aversion to disadvantageous inequity (Güroğlu et al., 2009; Steinbeis & Singer, 2013).

Studies investigating the neural mechanisms associated with inequity have predominantly focused on the perception and receipt of unfair treatment (Corradi-Dell'Acqua et al., 2013; Güroğlu et al., 2010; Güroğlu et al., 2011; Sanfey et al., 2003; Tabibnia et al., 2008; Wright et al., 2011). These studies have consistently shown involvement of the dorsal anterior cingulate cortex (dACC) and the anterior insula (AI) in perceiving unfairness. Interestingly, studies have shown heightened AI activity when people themselves are the target of unfair treatment (Sanfey et al., 2003) and when they see someone else receiving an unfair offer (Corradi-Dell'Acqua et al., 2013). Based on the AI's domain general role in providing anticipatory emotional signals in decision-making (Dosenbach et al., 2006; Kuhn & Knutson, 2005) and the dACC and AI's involvement in neural representations of bodily arousal states (Craig, 2003; Critchley, 2005), it has been argued that the dACC and AI play an important role in guiding our social behavior to follow social norms (Rilling & Sanfey, 2011). Behaviors in response to unfairness have been consistently associated with activation in the dorsolateral prefrontal cortex (dlPFC), which has been suggested to reflect increased regulation of a default prepotent reaction to unfair offers (Güroğlu et al., 2010; Knoch, Gianotti, Baumgartner, & Fehr, 2010; Knoch et al., 2007; Knoch et al., 2006; Spitzer et al., 2007; Steinbeis et al., 2012; van't Wout, Kahn, Sanfey, & Aleman, 2005; Wright et al., 2011). Although these findings overall support the idea that equity is perceived as a social norm, fewer studies have investigated how neural responses to unfairness might be different when making inequity decisions. Two studies investigating allocation of resources to others who had previously excluded the participants from a social interaction have shown the involvement of the dACC – AI network when sharing unequally with those excluders (Gunther Moor et al., 2012; Will et al., 2014). In the current study, we aimed to investigate whether inequity choices are processed differently than equity choices and how this depends on the benefit for the self and the other. For this purpose, we investigated inequity choices in different experimental conditions that aimed to disentangle inequity that is advantageous for the self from inequity that is advantageous for another person (while leaving the decision-maker's own outcome unaffected).

First, based on previous findings, we expected higher AI and dACC activity when making inequity choices in general (Hsu, Anen, & Quartz, 2008; Zaki & Mitchell, 2011). A central question was whether the AI and dACC response subserves a general role through acting as

a ‘social alarm system’ that is activated in response to both advantageous and disadvantageous inequity, i.e. regardless of whether the participants themselves or another person benefits from the inequity. If equity were perceived as the social norm, we would expect higher levels of AI and dACC activity in making inequity choices across different conditions that differ in relative outcomes for self and other. However, if other-regarding (prosocial) outcomes were perceived as the social norm, we would expect increased levels of activation in this network when making choices that ensure equity, but also lead to less optimal outcomes for others.

Second, we tested the hypothesis that inequity choices that lead to benefit of others is associated with activation in neural circuitry previously linked to reward-processing. This hypothesis is based on prior studies wherein participants were the allocators of resources and that showed that neural regions implicated in the computation of subjective value and reward play an important role in resource distribution (Hsu et al., 2008; Zaki & Mitchell, 2011). Although the paradigms used in these studies differed considerably, these prior studies showed that reward-related brain regions (e.g. the striatum and ventromedial PFC [vmPFC]) were associated with choosing outcomes that maximized the amount of joint resources. However, paradigms in these studies did not investigate two core processes of fairness considerations, namely, choices that incur costs to the self (Hsu et al., 2008) and a fair alternative to making inequity choices (Zaki & Mitchell, 2011). In the current study, we included similar experimental conditions that involved a fair alternative to inequity and that also differed in respective possible costs and benefits for the self and the other. We expected that choices indicating other-regarding preferences through a maximization of the other’s outcomes would result in increased activation in reward-related brain regions, such as the striatum and the vmPFC.

7.2 METHODS

Participants and procedure

Twenty-eight young adults ($M = 20.7$ years, $SD = 1.91$; 11 male) were recruited through local advertisements. All participants were right-handed and did not report any contraindications for fMRI. Before scanning participants were familiarized with the scanner environment using a mock scanner. After scanning, they filled out a battery of questionnaires, and received €25 for their participation and an additional amount of money, which was told to be determined by their decisions in the allocation games. In reality everyone received an additional €2. The current study was conducted in accordance with the ethical standards of the American Psychological Association as expressed in the Declaration of Helsinki. All participants provided written informed consent for the study. The study was approved by the Leiden University Medical Center (LUMC) ethics committee. A radiologist reviewed all anatomical scans; no anomalies were reported.

fMRI task description

Participants played the role of the allocator in a set of three modified dictator games (Fehr et al., 2008). In each game the participants were asked to distribute coins between themselves and an anonymous other player based on preset dichotomous choices. One of the two options was always a fair (equal) distribution of coins, i.e. one coin for the self and one coin for the other (1/1). The alternative distribution in the three games were as follows: (i) one coin for the self and zero coins for the other (i.e., 1/0) in the advantageous competitive inequity game, where the inequity choice maximized the difference between self and other without gains relative to the equity choice, (ii) two coins for the self and zero coins for the other (i.e., 2/0) in the advantageous self-maximizing inequity game, where the inequity choice maximized outcomes for the self, and (iii) one coin for the self and two coins for the other (i.e., 1/2) in the disadvantageous prosocial inequity game, where the inequity choice signified other-regarding (i.e., prosocial) concerns.

Each trial started with a jittered fixation cross (mean = 1540 ms, min = 550 ms, max = 4950 ms; optimized with Opt-Seq2, Dale, 1999; surfer.nmr.mgh.harvard.edu/optseq/). On the left hand side of this screen, participants were also presented with the name of the other player (see **Figure 7.1A**). This was followed by the decision screen where participants were presented with two distributions (i.e., two buckets with coins in them) they could choose between. In each distribution coins for the self were indicated in red and coins for the other were indicated in blue. Participants had 4000ms to make a choice. Upon making a choice, the bucket of their choice was encircled in red and this was displayed until the end of 5000 ms in total. In case of no response within the 4000 ms period, participants were presented a screen with “Too late!” for the duration of 1000 ms. Trials without a response consisted of less than 1% of all trials and were excluded from further analyses. Prior to scanning participants were provided with instructions (see Supplementary material) and practiced the game (6 trials) on a computer. During the scanning session participants played a total of 60 trials, with 20 trials of each game, in randomized order. The location of the equal distribution was counterbalanced across trials. All trials were presented in one block lasting about 8 minutes.

On each trial, the first name and the first letter of the surname of both the participant and the recipient were displayed on screen to ensure anonymity, but also to emphasize the notion that participants would play each trial with a new player (see **Figure 7.1A**). Participants were told that random trials would be selected and their choices on these trials would determine their final earnings in the task. Prior to the experiment, participants were explained that the recipients were participants in the study and it was also emphasized that their decisions would have consequences for the other players' earnings. None of the participants reported disbelief in the cover story that their offers influenced other players' outcomes.

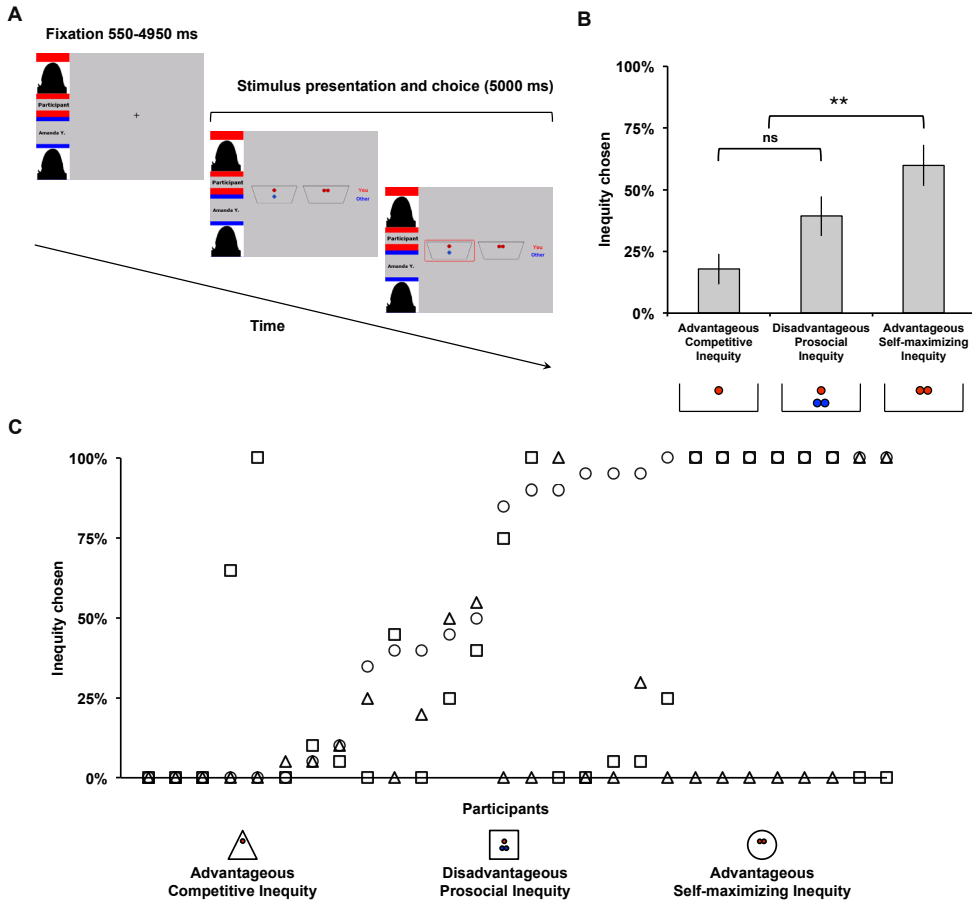


Figure 7.1 Visual display of the fMRI task and frequency of inequity choices. (A) Visual display of events presented in the one trial of the fMRI task. Each trial started with a jittered fixation cross lasting 550–4950 ms. The following screen displayed the name of the participant in red (here ‘Participant’) and the name of the recipient (here ‘Amanda Y.’). This screen also presented the available choice options for distributing the coins (here advantageous self-maximizing inequity game; 1/1 vs 2/0) with red and blue coins indicating the share for the participant and the recipient, respectively. The participant had a maximum response time of 4000ms to make a choice. Upon response, the chosen distribution was encircled in red (here 1/1) until the end of the 5000 ms. (B) Percentage of inequity choices made in each of the three games. ** $p < .001$, * $p < .05$. (C) Percentage of inequity choices made by each participant in each of the three games.

fMRI data acquisition

Scanning was carried out at the University Medical Centre using a 3.0 T Philips Achieva. The scanning procedure included: (i) a localizer scan, (ii) T2*-weighted whole-brain echo planar images (EPI) measuring the bold-oxygen-level-dependent (BOLD) signal (TR = 2.2 s, TE = 30 ms, slice matrix = 80×80 , slice thickness = 2.75 ms, slice gap = 0.28 mm, field of view (FOV) = 220 mm), (iii) high-resolution T1- and T2- weighted matched bandwidth anatomical images with the same slice prescriptions as the EPIs. Functional data were acquired in a single functional run of 210 volumes; the first two volumes were discarded to allow for equilibration of T1 saturation effects. The task was programmed in E-prime and was projected onto a screen that was viewed through a mirror fastened upon the head coil assembly. Head movement was restricted by the use of foam inserts around the head.

fMRI data analysis

Image pre-processing and analysis was conducted using SPM8 software (Wellcome Trust Centre for Neuroimaging, University College London). Pre-processing included slice-time correction, realignment, spatial normalization to EPI templates, and smoothing with a Gaussian filter of 8 mm full-width at half maximum. Movement parameters in all directions were below 1.08 mm for all participants and all scans. The fMRI time series were modeled by a series of events convolved with a canonical hemodynamic response function (HRF). The data were modeled at stimulus onset of the decision screen with zero duration and based on the game (3 levels: advantageous competitive inequity, advantageous self-maximizing inequity and disadvantageous prosocial inequity) and participant's choice (2 levels: equity or inequity), resulting in a 3×2 full factorial model that included six regressors. The participant-specific contrast images were obtained at the subject level and were then submitted to group level analyses at the second level, where participants served as a random effect in a repeated measures ANOVA. The full-factorial ANOVA has an unbalanced design because not all participants made all choices and thus the number of observations included in each cell of the design differed. For this reason we also conducted follow-up analyses examining the *t*-contrasts of Inequity > Equity for each game separately. Mean percentage of inequity offers in each game was used in regression analyses to test for brain-behavior relations in a GLM model based on the game (collapsed across choices; 3 levels: advantageous competitive inequity, advantageous self-maximizing inequity and disadvantageous prosocial inequity). The fMRI analyses were conducted at the threshold of $p < .001$ uncorrected with a voxel threshold of 10 functional voxels to balance between Type 1 and Type 2 errors (Lieberman & Cunningham, 2009). Regions of interest (ROI) analyses were further conducted on the regions obtained from the whole-brain analyses using the MarsBaR toolbox in SPM8 (Brett et al., 2002; <http://marsbar.sourceforge.net/>). All results are reported in the MNI305 (Montreal Neurological Institute) stereotactic space.

7.3 RESULTS

Behavioral results

An examination of response patterns of the participants showed that they had strong preferences for equity or inequity choices, which depended on the costs for self and other (see **Table 7.1**). A detailed overview of these choices per participant can be seen in **Figure 7.1C**. Percentage of inequity choices across the three conditions was compared using a repeated measure ANOVA, which yielded a significant main effect of game, $F(2,54) = 8.4, p = .001, \eta_p^2 = .24$ (**Figure 7.1B**). Participants chose the inequity distribution more often in the advantageous self-maximizing inequity condition ($M = .60, SD = .43$) than in the disadvantageous prosocial inequity condition ($M = .39, SD = .44; F[1, 27] = 4.90, p < .05, \eta_p^2 = .15$) and in the advantageous competitive inequity condition ($M = .18, SD = .33; F[1, 27] = 21.98, p < .001, \eta_p^2 = .45$). Inequity choices in the latter two conditions did not differ significantly from each other ($p = .09$). There was also a significant correlation between inequity choices in the disadvantageous prosocial inequity and the advantageous competitive inequity conditions, $r = -.41, p < .05$.

Table 7.1 Frequency (and percentage) of participants making 100% equity, 100% inequity or both choices across the trials per game.

Game	100% Equity	100% Inequity	Both
Disadvantageous prosocial inequity (1/2)	10 (37.5%)	8 (28.6%)	10 (37.5%)
Advantageous competitive inequity (1/0)	17 (60.7%)	3 (10.7%)	8 (28.6%)
Advantageous self-maximizing inequity (2/0)	6 (21.4%)	9 (32.1%)	13 (46.4%)

Neuroimaging results

In order to examine the neural correlates of equity and inequity choices, we examined the 'Inequity > Equity' and reverse contrasts within the 3 (game) $\times$ 2 (choice) ANOVA. The 'Inequity > Equity' t -contrast revealed a network of regions comprising bilateral AI (peaks at -30, 21, -12; 19 and 27, 24, -9), right inferior frontal gyrus (peak at 54, 21, 18), dACC (peaks at 6, 39, 21 and 0, 24, 36), and dorsolateral (peak at 27, 45, 36) and ventrolateral PFC (peak at 30, 54, -3) Activation levels obtained from ROI analyses in right AI is plotted for demonstration purposes in a bar graph of activation per game and offer (**Figure 7.2**). The reverse contrast (Equity > Inequity) did not yield any clusters of activation and the game by choice interaction also did not result in significant activation. Thus, AI, dACC and dlPFC were activated in response to choosing an unequal distribution of resources, regardless of the consequences of this distribution for self or other in terms of maximizing outcomes or costs.

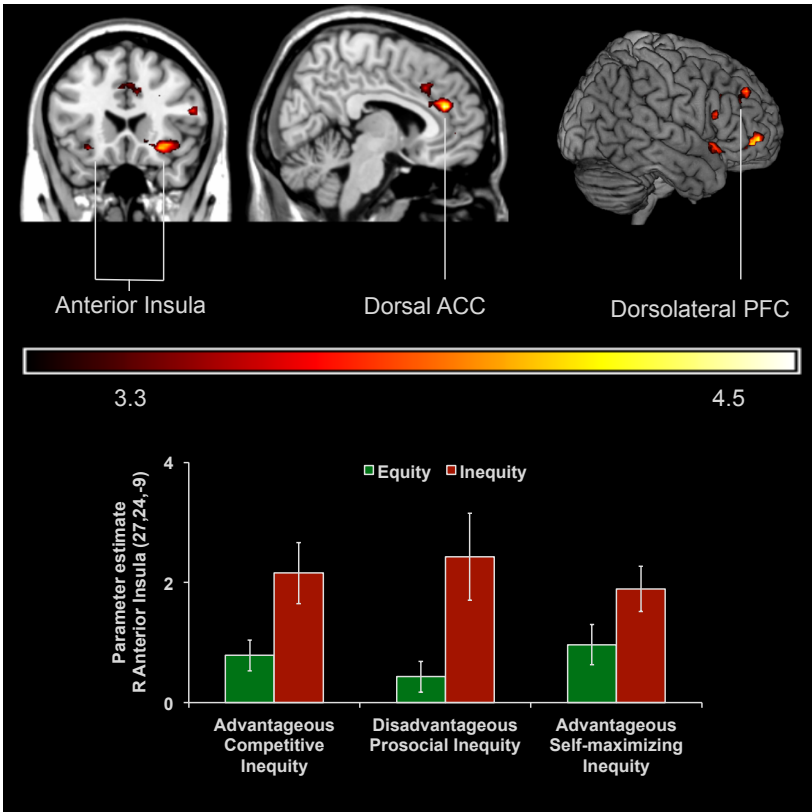


Figure 7.2 Brain regions from the 'Inequity > Equity' contrast in the 3 (game) $\times$ 2 (choice) full factorial ANOVA. Bar graph displays contrast estimates obtained from ROI analysis in right AI (peak at 27, 24, 29) for inequity and equity choices in the three conditions. Error bars indicate SEM.

Next, in order to examine inequity related neural responses in more depth, we focused on the 'Inequity > Equity' and reverse contrasts in the context of each of the three games separately using t -tests. The 'Equity > Inequity' contrast did not yield activation in any of the three games. We also did not detect any regions for the 'Inequity > Equity' contrasts in the advantageous competitive ($n = 8$) and the Advantageous Self-maximizing ($n = 13$) games at the chosen threshold, but note that the effects reported above are partially replicated at a more lenient threshold¹.

The 'Inequity > Equity' contrast in the disadvantageous prosocial inequity condition ($n = 10$) yielded increased activation in the vmPFC (peak at 6, 48, 0), ventral striatum (peak at 12,

¹ See Supplementary **Table S7.1** for an overview of the regions of activation in the 'Inequity > Equity' contrasts per condition at the $p < .005$, minimum 10 voxel threshold.

21, 0), and right AI (peak at 45, 15, -6) during inequity choices than equity choices (**Figure 7.3**; activation levels obtained from ROI analyses in ventral striatum and vmPFC are plotted for demonstration purposes in a bar graph of activation per game and offer). Importantly, here the inequity choices were not only disadvantageous for the self relative to the other player, but also beneficial for the other player. Post hoc ROI analyses showed that higher activation in these regions during inequity than equity was specific for the disadvantageous prosocial inequity game; inequity and equity related activity in the advantageous competitive and advantageous self-maximizing inequity games did not differ significantly in any of the regions (all $ps > .25$).

Finally, we examined brain-behavior relations by conducting whole-brain regressions where inequity choice frequency was included as a regressor in activations involved in the 'disadvantageous prosocial inequity game (collapsed across choices) – null contrast' ($n = 28$). This approach enabled us to examine the relation between frequency of inequity choices and brain activation across the complete sample of 28 participants, whereas the previously reported inequity vs. equity and reverse contrasts could be examined only among the 10 participants who had made both equity and inequity choices in the disadvantageous prosocial inequity condition. This analysis resulted in a set of regions in which activation correlated positively with inequity choices, including the precuneus (peak at -9, -57, -48), vmPFC (peak at 15, 45, 0), and dlPFC (peak at 24, 39, 42) (**Figure 7.4**; the relation between dlPFC activation and frequency of inequity offers is demonstrated in a scatterplot). There was no activation in brain regions of interest in the brain-behavior correlations for the other two games (see Supplementary **Table S7.2**).

7.4 DISCUSSION

The current study set out to investigate the common and distinct neural responses associated with inequity decisions involved in maximizing outcomes for the self or another person. Our behavioral results demonstrate that participants more often chose unequal distributions in situations where their own profits could be maximized relative to alternatives where they could maximize the other person's profits. The neuroimaging findings showed that choosing inequity regardless of whether it entails benefits for the other is associated with increased activation in the AI, dACC and dlPFC. In addition, decisions to distribute resources unequally, but in a way that benefits another person's profits additionally coincided with increased activation in ventral striatum, vmPFC, precuneus and dlPFC. Taken together, our findings show that there is a common neural response to making advantageous and disadvantageous inequity choices, which resembles the pattern of neural activity previously associated with being treated unfairly (Corradi-Dell'Acqua et al., 2013; Güroğlu et al., 2010; Güroğlu et al., 2011; Sanfey et al., 2003). Furthermore, we show a distinct neural response associated with prosocial inequity,

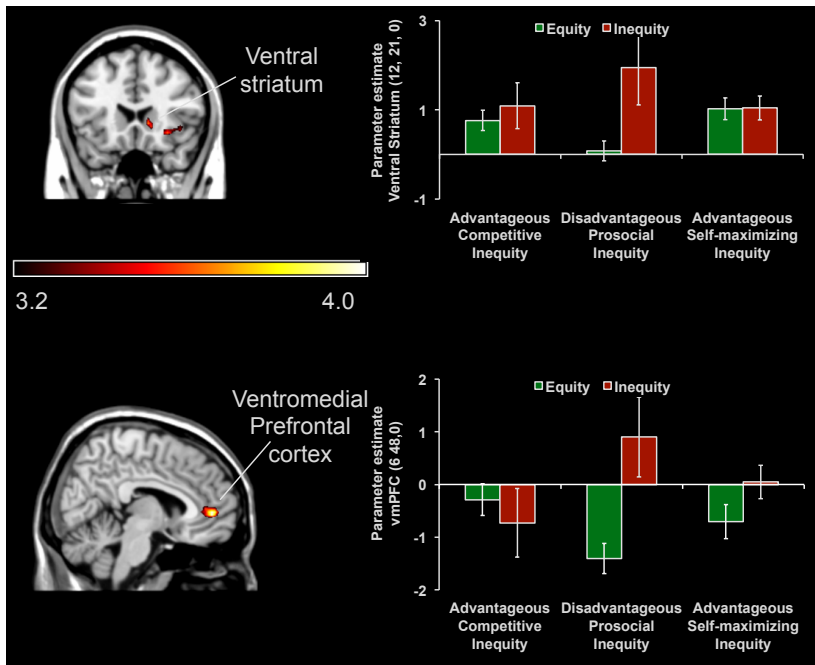


Figure 7.3 Ventral striatum (peak at 12, 21, 0) and vmPFC (peak at 6, 48, 0) from the 'Inequity > Equity' contrast in the disadvantageous prosocial inequity condition. Bar graphs display contrast estimates obtained from ROI analyses for inequity and equity choices in the three conditions. Error bars indicate SEM.

which suggests that violating a fairness norm in order to increase another person's outcomes is processed differently on a neural level compared to selfish violations of a fairness norm.

Our behavioral findings show that participants adjusted their behavior depending on the available alternatives to an equal split. In doing so, it seems that different principles interact to guide decision-making when distributing resources: a social norm of equity, (possible) costs for the self, and a concern for outcomes of others relative to the self. Whereas an equal distribution was the most preferred option when it did not involve possible costs to the allocator (i.e., the participant), equal distributions became less preferred when it was costly to establish them. This finding is in line with previous studies on fairness preferences, which show that, although an equal split is used as a cognitive heuristic, contextual factors related to the relevance of self-interest systematically shifts preferences away from an equal split (Civai et al., 2013). Preference for an equal distribution was not only influenced by absolute costs, as in the Advantageous Self-maximizing Inequity condition, but also in terms of relative costs compared to the other

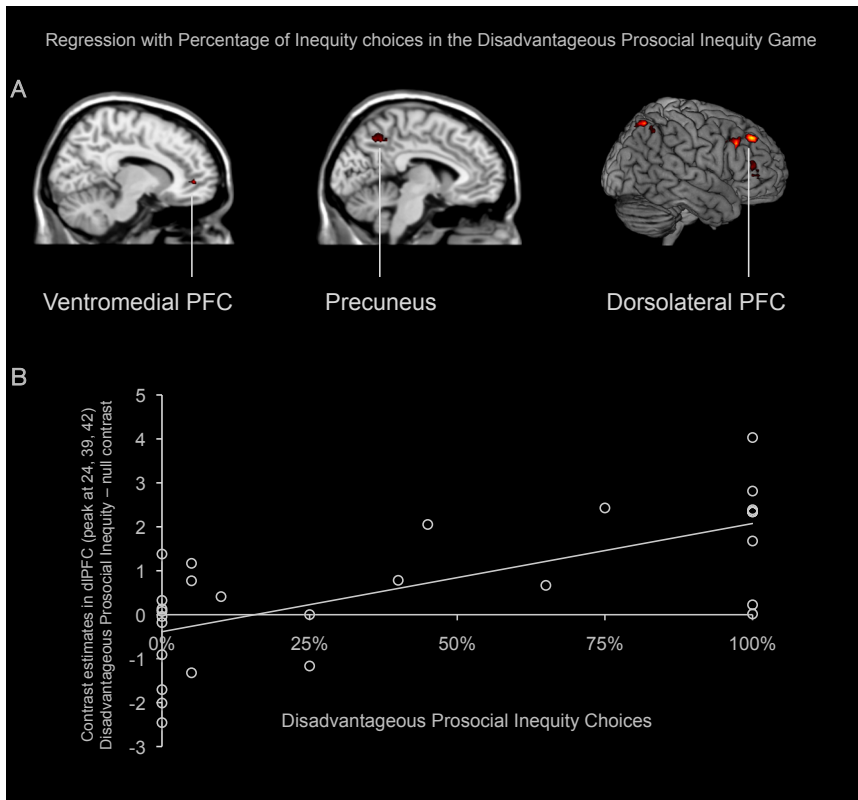


Figure 7.4 (A) A whole-brain regression analysis showed that neural activity during the disadvantageous prosocial inequity game was positively associated with the frequency of inequity choices in the vmPFC (peak at 15, 45, 0), precuneus (peak at -9, -57, -48), and dlPFC (peak at 24, 39, 42). (B) Scatter plot displays contrast estimates for the disadvantageous prosocial inequity condition on the y-axis and behavior (% inequity) on the x-axis ($N = 28$).

player, as in the Disadvantageous Prosocial Inequity condition. This latter finding demonstrates that a preference for equal outcomes does not necessarily have to be grounded in a prosocial motivation, but might also result from the desire to avoid receiving lower payoffs than another person (Fehr & Schmidt, 1999).

Neuroimaging results further show that there is a common neural response in dACC, bilateral AI and dlPFC to both advantageous and disadvantageous inequity. This suggests that a general neural mechanism is implicated in signaling deviations from a fairness norm in sharing decisions, regardless of who benefits from the unequal distribution of goods. Our findings corroborate previous findings showing that both advantageous and disadvantageous inequity were associated with AI activity (Yu, Calder, & Mobbs, 2014) and a heightened medial frontal negativity (Wu, Hu, van Dijk, Leliveld, & Zhou, 2012), which has been interpreted as suggesting

the involvement of the dACC-AI network in norm and associated expectancy violations. The dACC and the AI are part of a 'salience network' that serves an important domain general role in integrating cognitive and emotional signals when processing motivationally salient information (Botvinick et al., 2004; Chang et al., 2013). Activation in this network has been associated with error processing (de Bruijn, de Lange, Von Cramon, & Ullsperger, 2009), uncertainty (Singer et al., 2009), conflict (Shenhav et al., 2013) and violations of a social norms (Chang et al., 2013; Civai, Crescentini, Rustichini, & Rumati, 2012; Corradi-Dell'Acqua et al., 2013; Klucharev, Hytonen, Rijpkema, Smidts, & Fernandez, 2009; Montague & Lohrenz, 2007). We extend previous research by showing that the AI and dACC are also activated when creating inequity in choices that involve possible costs to the self and a fair alternative to inequity, both of which are core components of fairness considerations previously not investigated using fMRI.

Increased dlPFC activity during both advantageous and disadvantageous inequity choices relative to equity choices fits with findings from a recent study showing dlPFC involvement in both advantageous and disadvantageous inequity in a game in which participants received less or more money than another person after performing a perceptual task (Fliessbach et al., 2012). Based on its role in cognitive control and goal-directed behavior it has been argued that dlPFC activity in social decision-making tasks reflects increased control over prepotent responses that are aimed to maximize self-gain (Knoch et al., 2006; Spitzer et al., 2007; Steinbeis et al., 2012; Wright et al., 2011). Our results suggest that dlPFC activity might reflect higher levels of executive control required to violate a salient social norm regardless of whether this maximizes gains for the self or someone else. The notion that this is not restricted to maximizing outcomes for the self was supported by our individual differences analyses that showed that participants who more often chose outcomes that maximize the profits of the other over an equal distribution recruit the dlPFC to a greater extent when doing so.

In addition to a common neural pattern associated with inequity, we also found that violations of a fairness norm in the Disadvantageous Prosocial Inequity condition were associated with activation in the striatum and the vmPFC. Activation in these regions associated with such prosocial behavior that leads to better outcomes for another person is in line with prior findings showing that the striatum not only responds to primary rewards, but also to social rewards such as charitable donations (Harbaugh, Mayr, & Burghart, 2007), maximizing another person's outcomes (Zaki & Mitchell, 2011), and mutual cooperation in a prisoner's dilemma paradigm (Rilling, Sanfey, Aronson, Nystrom, & Cohen, 2004b). Moreover, individual differences analyses showed that the more frequent people showed this other-outcome maximizing behavior, the more they activated the vmPFC and the precuneus. The vmPFC is not only important for the encoding the subjective value of rewards (Levy & Glimcher, 2012; Rangel & Hare, 2010), but is also part of a network, including the precuneus, dorsomedial prefrontal cortex and the temporo-parietal junction (Saxe et al., 2004; Saxe, Whitfield-Gabrieli, Scholz, & Pelphrey, 2009) important for mental state-reasoning (Blakemore et al., 2007; Moriguchi et al., 2007) and

perspective taking (Lamm et al., 2007). Moreover activation in the mPFC has been shown to be associated with processing one's own and other people's actions and intentions in economic games (Halko, Hlushchuk, Hari, & Schürmann, 2009; Rilling et al., 2004a). Acting in a way that does not necessarily benefit outcomes for the self, but is beneficial to another person's gains might thus possibly require increased levels of perspective taking. It would be recommended for future studies to assess self-reported subjective value associated with individuals' choices of advantageous and disadvantageous inequity in order to be able to examine how experience of reward is related to the neural signal associated with these choices.

Several limitations of the current study should be noted. One of the main challenges of the current research design is related to individual differences in observed behavior. As indicated by the behavioral patterns (see **Figure 7.1C**), the majority of participants were consistent in their choices within a certain condition, which might be considered desired given that this consistency reflects stable individual preferences and implies that participants did not choose randomly. However, this resulted in relatively small numbers of observations in several neuroimaging analyses where choice-related neural activation was examined based on contrasts of inequity versus equity choices per condition. For example, although there was a main effect of the 'Inequity > Equity' contrast across conditions, these effects could not be observed when this contrast was examined per condition separately at the chosen threshold, but was only evident at more lenient threshold levels. In addition, the results may represent the neural activity of individuals who are ambiguous about equity choices, and in future research it should be examined whether these also represent choices of individuals with strict equity norms. Previous behavioral studies using the three allocation games have also examined profiles of individual behavior patterns (Fehr et al., 2008; Steinbeis & Singer, 2013). In the current study, our sample size did not allow us to examine the neural correlates of individual behavioral profiles. Future studies employing larger sample sizes should aim to examine individual differences in neural activation related to profiles of behavior.

The individual differences in observed behavior also resulted in an unbalanced design in our fMRI analysis. In other words, due to the fact that not all participants made all choices in each game, it was not possible to conduct a balanced full-factorial analysis with the same number of observations in each cell of the design. Future studies can aim to manipulate the study design in order to obtain a more balanced response pattern or, as indicated above, aim for larger sample sizes that will enable to examine individual differences based on choice profiles. Furthermore, the current study did not employ self-report explicit measures about cognitive and affective processes related to making (inequity) choices. Future research should include measures about beliefs on fairness norms, affect related to inequity choices or autonomic measurements, such as heart rate, which can provide the researchers with additional measures in interpreting behavioral and neural findings.

The current results offer a number of avenues for future research. For example, our current

design did not allow for a dissociation between joint-outcome maximization and maximization of another person's outcomes in the disadvantageous inequity (1/2) choices. Future studies could include a condition where the 1/1 option is pitted against a 2/1 distribution, in which the latter choice would both be self- and joint outcome maximization (Meuwese, Crone, de Rooij, & Güroğlu, 2014). A contrast between the 2/1 and 1/2 choices could disentangle joint outcome maximization from person-specific (self vs. other) outcome maximization. Furthermore, using the same set of three allocation tasks (Fehr et al., 2008; Steinbeis & Singer, 2013) and other paradigms (Blake & McAuliffe, 2011; Shaw & Olson, 2012) it has been shown that across development children and adolescents increasingly start enforcing equality between the ages of 3 and 13. Recent developmental work has shown that developmental changes in late maturing brain regions such as regions of the mentalizing network and the lateral PFC are associated with developmental increases in intentionality understanding and strategic considerations in fairness decisions (Güroğlu et al., 2011; Steinbeis et al., 2012). It would be of great interest to relate behavioral changes in both advantageous and disadvantageous inequity choices to brain development, because taking a developmental perspective has the potential to enhance not only our understanding of social development, but could also provide insights into adult social decision-making and its underlying mechanisms.

Taken together, the current results further inform our understanding of an important aspect of human social behavior, that is, when and why we decide to divide resources unequally. We show that violations of an equity norm, both with selfish (i.e., advantageous) and prosocial (i.e., disadvantageous) outcomes, are associated with a common neural response in the salience network. Furthermore, prosocial violations of a simple fairness norm were associated with activation in brain regions that code for primary and more complex social rewards (Hsu et al., 2008; Zaki & Mitchell, 2011) and switching attention to another person's perspective (Halko et al., 2009; Lamm et al., 2007; Rilling et al., 2004a). These findings show that neural networks implicated in social cognition, domain general cognitive functions and emotional processes are important for both following social norms and for violating such norms when these violations serve a more prosocial purpose than the norm itself.

7.5 SUPPLEMENTARY MATERIAL

Table S7.1 Regions of neural activation from the 'Inequity > Equity' contrast per allocation game at the threshold of $p < .005$ uncorrected, > 10 voxels.

Brain region	L/R	Voxels	z	MNI coordinates		
				x	y	z
Disadvantageous prosocial inequity condition: Inequity > Equity						
Dorsolateral Prefrontal cortex	L	24	3.49	-30	36	36
	R	28	3.47	27	42	36
Lateral Prefrontal cortex	R	10	2.94	45	39	18
Ventromedial Prefrontal cortex	-	238	3.99	6	48	0
Anterior Insula	R	209	3.69	45	15	-6
Striatum			3.63	12	21	0
	L	111	3.37	-18	-3	-6
Precuneus	L	33	3.53	6	-42	45
	-	52	3.10	-6	-72	33
Inferior Frontal gyrus	L	15	3.46	-54	15	18
	R	35	3.24	33	21	30
Temporoparietal junction	R	36	3.29	48	-36	45
	L	18	3.03	-51	-54	42
Posterior Temporal gyrus	L	20	3.44	-57	-51	0
Advantageous self-maximizing inequity condition: Inequity > Equity						
Pallidum	R	34	3.46	24	-6	3
Ventrolateral Prefrontal cortex	R	24	3.06	36	45	-3
Advantageous competitive inequity condition: Inequity > Equity						
Dorsal Anterior Cingulate cortex	-	49	3.39	9	39	21
Somatosensory cortex	R	17	3.12	36	-3	27

Note. L/R=Left/Right; k=cluster size in 3×3×3mm voxels; z=z-score; MNI coordinates =xyz voxel coordinates in MNI space of the peak voxel.

Table S7.2 Regions of neural activation from whole-brain regression analyses with frequency of inequity choices per game as a regressor.

Brain region	L/R	Voxels	z	MNI coordinates		
				x	y	z
Positive correlation with frequency inequity choices						
<i>Advantageous self-maximizing inequity – null contrast</i>						
Posterior Cingulate cortex	-	17	3.71	-3	27	36
Dorsolateral Prefrontal cortex	R	10	3.47	27	42	36
<i>Advantageous competitive inequity – null contrast</i>						
Cuneus	L	27	3.86	36	21	15
Negative correlation with frequency inequity choices						
<i>Advantageous competitive inequity – null contrast</i>						
Cuneus	R	18	3.91	18	-78	27
Putamen	R	12	3.26	30	9	0

Note. L/R=Left/Right; k=cluster size in 3×3×3mm voxels; z=z-score; MNI coordinates =xyz voxel coordinates in MNI space of the peak voxel.

Task instructions for the allocation game

In this ‘allocation game’ you may decide how coins will be divided between you and another player. You can always choose between two options to divide the coins. This is what the game looks like (display is shown with an example of two buckets with red and blue coins in each). The red coins are for you and the blue coins are for the other player. In this example you see on the left side a bucket with one red coin. You receive one coin and the other player receives no coins. On the right side you see a bucket with one red and one blue coin. You receive one coin and the other player also receives one coin. Here is another example: on the left side you see a bucket with one red and one blue coin. You receive one coin and the other player receives one coin. On the right side you see a bucket with one red and two blue coins. You receive one coin and the other player receives two coins. You may choose how the coins will be distributed. Press the button number 1 using your right index finger to choose the left option and button number 2 using your right middle finger for the option on the right. Be careful: you have five seconds to make a decision. At the end of the game the computer will choose several random trials to determine how much each player has earned. These trials determine what you earn, but also how much the other players will earn. In other words, your choices have consequences on

how much everyone will earn at the end of the game. Once you have made a choice, your choice will be encircled in red on the screen. In this example, the right option is chosen (slide showing right bucket with one red and two blue coins being encircled in red). So in that case you would earn one coin and the other player would earn two coins. You will play each round with another anonymous player. These players are not present today and have agreed to participate in the experiment on a future testing day. On each trial you see your name in red above on the left; the name of the other player will appear in blue below on the left side. If you have questions, you may ask them now. If you don't have any other questions, you will now play several practice trials with no human participant as the second player, but a computer.

