

Real-time foresight: preparedness for dynamic innovation networks Weber, C.R.M.

#### Citation

Weber, C. R. M. (2016, December 20). Real-time foresight: preparedness for dynamic innovation networks. SIKS Dissertation Series. Retrieved from https://hdl.handle.net/1887/45051

Version: Not Applicable (or Unknown)

License: License agreement concerning inclusion of doctoral thesis in the

Institutional Repository of the University of Leiden

Downloaded from: <a href="https://hdl.handle.net/1887/45051">https://hdl.handle.net/1887/45051</a>

Note: To cite this publication please use the final published version (if applicable).

#### Cover Page



## Universiteit Leiden



The handle <a href="http://hdl.handle.net/1887/45051">http://hdl.handle.net/1887/45051</a> holds various files of this Leiden University dissertation.

Author: Weber, C.R.M.

**Title:** Real-time foresight: preparedness for dynamic innovation networks

**Issue Date:** 2016-12-20

# Real-time foresight

Preparedness for dynamic innovation networks

# Real-time foresight Preparedness for dynamic innovation networks

ter verkrijging van

de graad van Doctor aan de Universiteit Leiden,
op gezag van de Rector Magnificus prof.mr. C.J.J.M. Stolker,
volgens besluit van het College voor Promoties
te verdedigen op 20 december 2016
klokke 13:45 uur

door

Christina Regina Margarete Weber geboren te Stuttgart, Duitsland in 1971

#### **Promotion committee**

Promotor: Prof. dr. H.J. van den Herik Leiden University

Prof. dr. B.R. Katzy † Leiden University

Co-Promotor: Prof. dr. K. Sailer Munich University

of Applied Sciences

Promotion

committee:

Prof. dr. E. Bakker Leiden University

Prof. dr. J.N. Kok Leiden University

Prof. dr. F. Miralles La Salle University

Barcelona

Prof. dr. N. Mitev London University

Prof. dr. A. Plaat Leiden University

Prof. dr. B. Van de Walle Delft University of

Technology

The research reported in this thesis was performed at the Strascheg Center for Entrepreneurship (SCE) at the Munich University of Applied Sciences (MUAS) and the Leiden Institute of Advanced Computer Science (LIACS) at the Faculty of Science, Leiden University, the Netherlands.

The research reported in this thesis has been founded by the Hella Langer Stiftung.



The reported research has been carried out under the auspices of SIKS, the Dutch Research School for Information and Knowledge Systems.

Cover photo: © Daniel Ferreira-Leites

ISBN: 978 - 3-00 - 055001 - 0

© 2016 Christina Weber

All rights reserved. No part of this publication may be reproduced, stored in a retrieval system, or transmitted, in any form or by any means (electronically, mechanically, photocopying, recording or otherwise) without the written permission of both the copyright owner and the author of the book.

#### **Preface**

My intention to write this thesis was born during a speech at the 'Global Entrepreneurial Summer School' in Munich in 2009. It sprung from inspiring discussions with the audience consisting of entrepreneurial students and professors. My talk was on innovation in crisis management and my mind was still occupied by a professional experience after the 2004 Tsunami. At that time, 2009, I was still collecting material on real-time procedures for ongoing crisis management, recovery and reconstruction in Tamil Nadu, South-India. The most intriguing questions were raised by Prof. Dr. Bernhard Katzy and Dr. Bernward Joopen. We debated the staggering discovery that so many professional humanitarian, governmental and private actors had been unable to collaborate more directly towards sustainable ends. In consequence, I asked myself about ways of real-time collaboration for more successful and for more innovative rehabilitation processes. Given the magnitude of the international donations and the technological support after Tsunami 2004 it seemed obvious that there were problems, other than financial, that blocked sustainable global relief. But why was successful ad hoc and long-term collaboration so difficult? What were the obstacles that had to be managed?

In 2010, I started to work academically on these questions as an external PhD candidate at the Leiden Institute of Advanced Computer Science (LIACS) at Leiden University. My employer, the Strascheg Center for Entrepreneurship (SCE) at the Munich University of Applied Sciences (MUAS), supported my interdisciplinary research project.

In this thesis, I took an interest in discovering entrepreneurial solutions for handling the obstacles to ad hoc collaboration in dynamic and unpredictable processes. In brief, the research deals with preparedness to engage in dynamic innovation networks (DINs). The main assumption is that successful ad hoc collaboration meets underlying dynamic patterns of network emergence. To investigate this assumption and to explore the network patterns of successful dynamic innovation processes, a process study on sustainable long-term relief was conducted. Thus, in the thesis, three different examples of collaborative global-local disaster management after the 2004 Tsunami serve as case studies of collaborative innovation management. These three DINs emerged around coastal villages in Tamil Nadu between Chennai and Kanyakumari, namely the villages of Ayam, Keniparam, and Kanni.

The thesis at hand has five main results of different scientific scope. First, it identifies (1) *five dynamic network patterns* that facilitate ad hoc collaboration in innovation networks. From those, it develops (2) *a new method of foresight* that prepares for real-time collaboration in innovation networks, and (3) *a process evaluation tool* - or indicator catalogue - that allows for identification of emerging DINs in mass collaboration instead of adding to standard end-of-pipe evaluations. As a further finding, it proposes (4) *a network typology of innovation strategies* and (5) a *robust taxonomic tool* for rapid matching in global-local relief.

In summary, the research explores how network emergence unfolds in dynamic multi-sector collaboration and how network evolution is part of successful, sustainable innovation processes. The *co-evolution* of DINs and local sustainable outcomes of complex crisis response leads to vital global-local partnerships and to viable solutions to ad hoc challenges with unpredictable ends.

Now, many years after my personal involvement in global-local disaster management, an increasing digitalisation challenges actors in the field, and in politics, economics and everyday life. My intuition is that digital societies need more sustainable entrepreneurship activities, more networked foresight and more collaborative mindsets to initiate the change necessary to manage shifts (cf. Dicken, 2003) towards a global sustainable future.

In its final form, the thesis aims to learn from the intercultural, asymmetric and unpredictable collaboration of global disaster management. From understanding innovation management in this complex and often chaotic situation, we may learn about entrepreneurial processes and ad hoc management in general – and about local sustainable entrepreneurship in particular. Dynamic network approaches can seize the plurality and the contingency of our seemingly 'individual' activities. The results of this research contribute to improvement of managerial practice in uncertain *collaborative* processes - with a complementary real-time and collaborative foresight.

I express my deepest thanks to my parents, my brother and my three children Mia, Anton and Leo. They have always supported my work, and here I would like to thank them. I thank old and new friends for all their interest in my research. I am aware that I have mastered this long-term challenge due to a truly dynamic and beautiful network of family and friends.

"There is no universal solution,

but there is a universal process to find appropriate local solutions."

Carl Taylor, key contributor to the 1978 Alma Ata Declaration (WHO)

"Without any foresight we are like logs adrift in a river."

Tuomo Kuosa (Kuosa, 2016)

#### **Table of Contents**

P	reface	vii
T	able of C	ontentsxii
L	ist of Abl	oreviationsxvii
L	ist of Def	initionsxx
L	ist of Fig	uresxxi
L	ist of Tab	olesxxiii
1	The c	hallenge of managing real-time collaboration 1 -
	1.1	Two example cases 2 -
	1.1.1	Global relief2 -
	1.1.2	Disruptive markets 3 -
	1.1.3	Leadership is poorly prepared
	1.2	Thesis motivation5 -
	1.3	Foresight or ad hoc management?9 -
	1.4	Problem statement 13 -
	1.5	Research objectives and questions 15 -
	1.6	Research methodologies 22 -
	1.7	Structure of the thesis 23 -
2	From	traditional management to dynamic collaboration 29 -
	2.1	Traditions in strategic management and foresight 30 -
	2.1.1	Strategic management tradition 30 -
	2.1.2	Foresight tradition 36 -
	2.1.3	Initial planning, linear process and methodological individualism 40 -
	2.2	From traditional management to real-time collaboration- 41

-

	2.2.1	Collective action approach 42 -
	2.2.2	Network theory 46 -
	2.2.3	Social Network Analysis 48 -
	2.2.4	Actor-network theory 49 -
	2.2.5	Collective action and network process components- 53
	2.3	A different management for ad hoc collaboration 55 -
	2.4	Ad hoc collaboration in dynamic innovation networks - 56 -
	2.4.1	The case of DINs in disaster management 58 -
	2.4.2	The turnaround from strategic management 61 -
	2.5	In search of a new foresight 64 -
3	Explo	oring the dynamic innovation process 69 -
	3.1	Criteria in qualitative research 72 -
	3.2	Research approach74 -
	3.2.1	A successful ad-hoc collaboration 75 -
	3.2.2	An actor-network process analysis 77 -
	3.2.3	Critical Incident Technique 82 -
	3.2.4	The coding process 84 -
	3.2.5	The coding scheme for pattern detection in ad hoc collaboration 87 -
	3.3	Empirical embedding of the research design 90 -
	3.3.1	The ad hoc collaboration setting – Response to the 2004 Tsunami 91 -
	3.3.2	The data collection process 92 -
	3.3.3	The empirical approach of pattern reconstruction using CIT 94 -
	3.4	Methodological rigour check 95 -
1	The n	patterns that facilitate real-time innovation processes 101 -

4.1	Three dynamic innovation processes 103 -
4.1.1	Case 1: Ayam 106 -
4.1.2	Case 2: Keniparam 108 -
4.1.3	Case 3: Kanni 111 -
4.2	Emerging structures of collaborative management 114 -
4.2.1	Emerging collaboration in DINs 116 -
4.2.2	Heterogeneous actors as collaborative management structure 127 -
4.2.3	CIT to identify collaborative management challenges 133 -
4.2.4	Using CIs to identify successful network dynamics 140 -
4.3	Identifying the significant network dynamics 154 -
4.3.1	Initial time pressure and DIN emergence 154 -
4.3.2	Punctual and continuous dynamics 161 -
4.3.3	Continuous interaction patterns 163 -
4.3.4	Time-dependent actor roles as adaptive dynamics 166
4.3.5	Coherent patterns in the detection of coupled CIs - 167 -
4.4	Cross-case evidence of network dynamics 168 -
4.5	The identification of five dynamic network principles - 175 -
4.5.1	Alert: identification of actors and early alignment of interests 176 -
4.5.2	Continuous: governance by a shared vision 177 -
4.5.3	Strict: mindful use of boundary objects 177 -
4.5.4 imple	Adaptive: directedness and distance amongst menting actors 178 -
4.5.5 the fo	Coherent: local integration and network centrality of ocal actor 179 -

5	Colla	borative innovation strategies in global relief 181 -
	5.1	Strategic management or collaborative DIN strategies - 183 -
	5.2	Investigating collaborative innovation strategies of DINs 188 -
	5.2.1	Collaborative innovation strategy in Ayam 192 -
	5.2.2	Collaborative innovation strategy in Keniparam 195 -
	5.2.3	Collaborative innovation strategy in Kanni 199 -
	5.2.4	Three collaborative innovation strategies 203 -
	5.3	Two critical parameters for collaboration in disaster relief 205 -
	5.4	Matching for collaborative innovation strategies in relief 208 -
6	From	planning to preparedness 213 -
	6.1	Dynamic network patterns for a real-time foresight 214 -
	6.2	The RTF agenda to manage real-time collaboration 218 -
	6.2.1	The dynamic innovation network principles of an RTF agenda 218 -
	6.2.2	Preparedness for dynamic innovation processes 222 -
	6.2.3	Preparedness for sustainable recovery in global relief 225 -
	6.3	Evaluating dynamic innovation processes 229 -
	6.3.1	An evaluation tool for DINs in co-incubation 231 -
	6.3.2	An evaluation tool for DINs in global relief 235 -
	6.4	Conclusion 236 -
7	Prepa	redness to collaborate in adhocracies 239 -
	7.1	Successful ad hoc collaboration as network emergence 239
	7.1.1	Reviewing strategic management traditions 240 -

7.1.2	Outlining a research design for dynamic innovation networks	242 -
7.1.3	Conducting a cross-case process analysis on DINs	244 -
7.1.4	Identifying DIN innovation strategies in global relief	245 -
7.1.5	Developing real-time foresight and outlining real-time evaluation	246 -
7.2	The turnaround from planning to preparedness	248 -
7.2.1	Real-time foresight	248 -
7.2.2	Real-time evaluation	249 -
7.3	Theoretical contributions	249 -
7.4	Managerial implications for dynamic innovation processes	251 -
7.4.1	Business incubation	251 -
7.4.2	Disaster management	252 -
7.5	Limitations	254 -
7.5.1	Sample and data collection	254 -
7.5.2	Research methodology	255 -
7.6	Future research	256 -
References	3	259 -
Appendices 295 -		
Summary - 327 -		
Samenvatting 333 -		
Curriculum Vitae 339 -		
List of Publications 341 -		
SIKS Dissertation Series 343 -		

#### List of Abbreviations

ACT Actor

ANT Actor-network theory

CI Critical incident

CIT Critical incident technique

DIMA Disaster management

CONCORD Confédération Européenne des ONG

d'urgence et de développement

DIN Dynamic innovation network

ECSB European Conference on Small Businesses

EMON Emerging organisational network

GHA Global Humanitarian Assistance

GIN Global innovation network

GTM Grounded theory method

HRO High reliability organisation

HU Hermeneutic unit

ICSB International Conference on Small

Businesses

IFA International foresight academy

INGO Intermediary NGO

INNOACT Innovative activity

ISCRAM Information Systems for Crises Response

and Management

ISPIM International Society for Professional

**Innovation Management** 

KPI Key Performance Indicator

LCDS Leiden Centre of Data Science

LNGO Local NGO

MSF Médecins Sans Frontières

NCRC NGO Coordination and Resource Center

NETDYN Network dynamics

NGO Non-governmental organisation

NITIM Network of IT and Innovation

Management

OPP Obligatory point of passage (moment of

interest alignment)

LP Local panchayat, elder group that governs

in Indian villages

PD Primary document (reference to ATLAS.ti

classification)

RTET Real-time evaluation tool

RTF Real-time foresight

SHG Self-help group

SIKS School for Information and Knowledge

Systems

SM Strategic management

SME Small and medium entreprise

SNA Social network analysis

STS Science and technology studies

SRDS Society of rural development services

TF Technological foresight

TFS Technological foresight and Social

Change

TNGO Transnational NGO

TNTRC Tamil Nadu Tsunami Relief Center

TSM Traditional strategic management

UN United Nations

UNISDR United Nations International Strategy of

Disaster Reduction

#### **List of Definitions**

Definition 1-1: Innovation6 -
Definition 1-2: Dynamic innovation processes 6 -
Definition 1-3: Technological foresight 9 -
Definition 1-4: Successful collaboration 14 -
Definition 1-5: Dynamic innovation network 16 -
Definition 1-6: Critical incident 18 -
Definition 1-7: Actor-network 19 -
Definition 1-8: Network-actor 19 -
Definition 1-9: Focal actor 20 -
Definition 2-1: Translation 51 -
Definition 3-1: Primary data77 -
Definition 3-2: Secondary data77 -
Definition 3-3: Code
Definition 3-4: Disaster 91 -
Definition 3-5: Disaster management91 -
Definition 4-1: Network pattern 102 -
Definition 4-2: Institutional innovation 105 -
Definition 4-3: Organisational innovation 105 -
Definition 5-1: Network strategy 185 -

### **List of Figures**

Figure 1-1: Structure of the thesis24 -
Figure 2-1: Approaches in organisation and management theory 33 -
Figure 2-2: Opposing items of traditional strategic management and ad hoc collaboration 55 -
Figure 2-3: Opposed processes of strategic management and ad hoc collaboration 62 -
Figure 2-4: Research rationale for a new real-time foresight 67 -
Figure 3-1: Coding framework for successful ad hoc collaboration in relief89 -
Figure 3-2: Three waves of data collection in accordance with GTM92 -
Figure 4-1: Real-time network activity in Ayam 122 -
Figure 4-2: Real-time network activity in Keniparam 123 -
Figure 4-3: Real-time network activity in Kanni 124 -
Figure 4-4: Main challenges for collaborative management in global relief 135 -
Figure 4-5: Cross tabulation of CIs by LNGOs and CI code families136 -
Figure 4-6: Timeline of CI occurrence over 7 years (Ayam) 144 -

Figure 4-7: Timelines of CI occurrence by actors over 7 years
(Ayam) 145
Figure 4-8: Influx of NGOs to Tamil Nadu after 2004 Tsunami (TNTRC report)
Figure 4-9: The collaborative management process 175
Figure 5-1: Coding categories selected to explore collaborative innovation strategies 189
Figure 5-2: Matching matrix for collaborative strategies in global relief 209
Figure 6-1: Real-time foresight agenda 219

#### **List of Tables**

Table 1-1: Overview of addressed RQs and thesis chapters27 -
Table 2-1: Actor-network evolution and management activities 52 -
Table 3-1: Sample of three DINs with their focal actors70 -
Table 3-2: Stepwise research approach to successful ad hoc collaboration 75
Table 3-3: Key issues of process analysis (framework adopted from Van de Ven, 2007)79 -
Table 3-4: Coding example of the CI boat repair 85 -
Table 3-5: Methodological rigour check of research design and realisation97 -
Table 4-1: The four DIN attributes used to compare dynamic innovation processes 104 -
Table 4-2: Actors' mobilisation in Ayam 122 -
Table 4-3: Actors' mobilisation in Keniparam 123 -
Table 4-4: Actors' mobilisation in Kanni 124 -
Table 4-5: Actor-network formation in global-local relief 126 -
Table 4-6: Heterogeneous actors enroled in DINs 129 -
Table 4-7: CI distribution among CI code families 134 -
Table 4-8: Sample of DINs: actors, network size, and CI
occurrence (Avam) - 142 -

Table 4-9: Sample of DINs: actors, network size, and CI
occurrence (Keniparam) 142 -
Table 4-10: Sample of DINs: actors, network size, and CI
occurrence (Kanni)143 -
Table 4-11: CI-chart DIN 1, Ayam, top of list: 2004-2006 149 -
Table 4-12: CI-chart DIN 1, Ayam, top of list: 2007-2010 150 -
Table 4-13: CI-chart DIN 1, Ayam, bottom of list: 2004-2006 151 -
Table 4-14: CI-chart DIN 1, Ayam, bottom of list: 2007-2010 152 -
Table 4-15: Cross-case evidence on network dynamics 170 -
Table 5-1: Strategic management results and collaborative
DIN principles 186 -
Table 5-2: Code operations for focal actor profiles 190 -
Table 5-3: Code operations for DIN patterns and elements 191 -
Table 5-4: Protective network as innovation strategy 195 -
Table 5-5: Capacity building network as an innovation strategy - 199 -
Table 5-6: Global advocacy network as an innovation strategy 202 -
Table 5-7: Overview dynamic network patterns and
innovation strategies 204 -
Table 6-1: Public and corporate activities of collaborative
real-time foresight 224 -
Table 6-2: Real-time foresight in global relief 227 -

#### xxvi

Table 6-3:	Indicator tool for evaluating DINs in co-incubation
	processes 234 -
Table 6-4:	Indicator tool for evaluating DINs in sustainable
	global relief collaboration 235 -