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## **The rebound effect through industrial ecology's eyes : the case of transport eco-innovation**

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# 2

## **The multi-dimensional contribution of technological innovation to environmental pressures**

## The multi-dimensional contribution of technological innovation to environmental pressures

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### Abstract

This article presents a general framework for macroenvironmental assessment, combining life cycle assessment (LCA) with the IPAT equation, and explores its combination with decomposition analysis to assess the multidimensional contribution of technological innovation to environmental pressures. This approach is illustrated with a case study in which carbon dioxide (CO<sub>2</sub>) and nitrogen oxides (NO<sub>x</sub>) air emissions from diesel passenger cars in Europe during the period 1990–2005 are first decomposed using index decomposition analysis into technology, consumption activity, and population growth effects. By a second decomposition, the contribution of a specific innovation (diesel engine) is calculated on the basis of the technology and consumption activity effects, through a technological comparison with a relevant alternative and the calculation of the rebound effect, respectively. The empirical analysis for diesel passenger cars highlights the discrepancies between the micro (LCA) and macro (IPAT-LCA) analytical approaches. Thus, whereas diesel engines present a relatively less-pollutant environmental product profile than their gasoline counterparts, total CO<sub>2</sub> and NO<sub>x</sub> emissions would have increased partly as a consequence of their introduction, mainly driven by the increase in travel demand caused by the induced direct price rebound effect from fuel savings and fuel price differences. The counterintuitive result shows the need for such an analysis.

**Keywords:** Life cycle assessment, IPAT equation, transport innovation, sustainable mobility, rebound effects.

## 1. Introduction

It seems to be the general belief that technological innovation is going to be the key to many of the environmental challenges we currently face (Grübler 2003; Kemp 1994). However, though products are generally becoming lighter and more energy efficient, overall environmental impacts are increasing in almost all parts of the world. For instance, in Europe, total final energy consumption and domestic material consumption have increased by more than 7% and 8%, respectively, during the period 1990–2008 (Eurostat 2015a; 2015b). Life cycle assessment (LCA) has been broadly used to systematically study the environmental consequences of products and technologies through a process-based accounting of material and energy throughputs. However, functional unit-based LCA models are generally focused on the technology dimension, that is, on specifying the environmental impact per unit of consumption (Heijungs et al. 2009). By using LCA data alone, one thus ignores the level of consumption of the studied product systems. Such disregard has two main implications. First, overall environmental impacts caused by consumption of products by society as a whole are not accounted for, and therefore the magnitude of these impacts is ignored. Second, differences between levels of consumption of different product systems in comparative LCAs are disregarded because of the commonly accepted “constant demand assumption,” that is, the assumption that a change from a product system A to a product system B delivering the same functional unit will not entail a change on level of consumption (Girod et al. 2011). These considerations have implications for sustainable consumption policies, given the use of LCA as one of the tools for decision and policy making (Guinée et al. 2010).

The appraisal of efficient sustainable consumption policies thus requires the assessment of (1) the environmental consequences of products and technologies at higher levels of analysis as well as (2) the relationship between demand and technological characteristics. Regarding the former, several approaches have been developed to scale up LCA data. For instance, by combining input-output analysis (IOA) and macroeconomic models (e.g., partial and general equilibrium models) with LCA data in the form of input-output (IO)-LCA, environmentally extended IOA (EIOA) or hybrid LCA (Suh 2009; Finnveden et al. 2009; Suh and Nakamura 2007), among others. Also, by means of scenario-based LCA (Fukushima and Hirao 2002) and consequential LCA (Zamagni et al. 2012), as well as other possible approaches (Jeswani et al. 2010). While offering a wide range of analytical possibilities for meso- and macromodeling, some of these approaches present different setbacks. For instance, they require data that may not be readily available or in an adequate format (e.g., IO tables [IOTs] or social accounting matrices) or rely on complex, multilayer modelling (e.g. computable general equilibrium models). Moreover, some of these approaches, for example, those based on IOA, are constrained by the resolution of the tables they feed from and therefore cannot match the relatively higher technological explicitness that micro-level models, such as LCA, can offer (Jaccard et al. 2003). With respect to the relationship between demand and the technological characteristics of products, these can induce changes in demand as a result of the so-called rebound effects (Berkhout et al. 2000; Dimitropoulos and Sorrell 2006; Greening et al. 2000; Khazzoom 1980; Sorrell 2007), which can be briefly defined as the behavioural or other systemic responses to changes in the production or consumption factors (Sorrell 2007; Weidema 2008). Rebound effects are seldom appraised in LCA studies, even though many have argued for the potential advantages

of shifting from the “constant demand” paradigm (Ekvall 2000; Goedkoop et al. 1999; Zamagni et al. 2008; Heijungs et al. 2009; Hertwich 2005) and their relevance in the final results (Girod et al. 2011; Weidema 2008).

The overall level of consumption of products can be determined in terms of consumption activity and population growth, similarly to the concepts from the IPAT equation introduced by Ehrlich and Holdren (1971; 1972). In this sense, a number of attempts have been made to develop a methodological framework that integrates these two dimensions into LCA (Heijungs et al. 2009; Machida 2011; Hertwich, 2005), which we label as the IPAT-LCA model. Such a method could offer a simple, low data-intensive way to scale up LCA data to higher levels of analysis while keeping a high level of technology detail. However, the potentials and limitations of this approach are currently not fully explored. The structure of such a framework would also allow for meaningful analyses on the contribution of each dimension (technology, consumption activity, and population growth) to environmental impacts, for instance, by means of decomposition analysis. Assessments, including structural changes in the technosphere, can be carried out using structural decomposition analysis (SDA), whereas simpler analysis at the sector level can be performed using index decomposition analysis (IDA) (Hoekstra and van den Bergh 2003). Moreover, because technological changes can induce changes in consumption activity resulting from rebound effects, it is theoretically possible to study the contribution of such changes both in terms of technology and consumption activity. This article has two main aims:

- To develop a general analytical framework for the IPAT-LCA model
- To combine this framework with decomposition analysis to empirically estimate the contribution of the different factors of the IPAT-LCA model behind changes in environmental indicators for the case of diesel passenger cars, focusing on the specific contribution of diesel engines

## 2. Methods and data

### 2.1 The IPAT-LCA model

One of the first attempts to decompose changes in environmental loads in terms of contributing factors is the IPAT equation, introduced by Ehrlich and Holdren (1971; 1972). Ehrlich and Holdren first introduced the IPAT equation as such by reformulating and mathematically developing an equation that appeared on Barry Commoner’s book, “The Closing Circle” (Commoner 1971). In its basic form, the mathematical formulation of the IPAT equation is the following, as shown in equation (1):

$$i = p \cdot a \cdot t \quad (1)$$

where  $i$  is the level of pollution,  $p$  the size of the population,  $a$  the affluence, measured as the gross domestic product (GDP) per capita, and  $t$  the technology, measured as the pollution per unit of GDP. The equation takes on the characteristics of an accounting identity, because population and GDP on the right side of the equation always cancel out and therefore the fact that pollution equals pollution always holds true (Chertow 2000). Moreover, the identity assumes linearity of the explanatory variables, although more sophisticated forms have been devised using the IPAT concept as a starting point (Chertow 2000). As a consequence, as Kapur and Graedel (2004: 11) suggest, it “should be viewed as conceptual rather than mathematically rigorous,” adding also that “it can be used to suggest goals for technology and society.”

Other authors have criticized the fact that the IPAT equation has been traditionally used to calculate the technology factor by treating it as the residual of the accounting identity, because the other factors are more accessible to researchers (Chertow 2000). For example, Dietz and Rosa (1994: 287) argue that, if technology is treated as a residual, then it “captures not just technology in the narrow sense, but everything else not included in the model,” for example, “attitudes, values, institutional arrangements etc. of the population.” From another angle, Heijungs and colleagues (2009) argue that the pollution and technology variables used in the IPAT equation are not simple numbers, but multidimensional concepts, and propose the following formulation shown in equation (2):

$$i = T \times A \times p \quad (2)$$

where  $i$  is a vector of  $n$  types of environmental loads,  $T$  (technology) is a matrix of  $n$  rows of environmental impact types and  $m$  columns of economic product types,  $A$  (consumption activity) is a matrix of  $m$  rows of economic product types and  $l$  columns of consumer types, and  $p$  is a vector of  $l$  types of consumers.<sup>4</sup> A computational example of this formulation can be found in Heijungs and colleagues (2009). It should be noted that, in this formulation, the term consumption activity has replaced the term affluence from the IPAT equation. This is because consumption activity, understood as the consumption of products by consumers, represents more explicitly the demand for products, whereas affluence is but a driver of demand. This formulation presents a high resemblance with the mathematical formulation of life cycle inventory (LCI), which is one of the stages of LCA, and which aim is to account for the input and output flows from and to nature

4. A similar matrix-based approach, not directly related to the IPAT equation and slightly more complex, can be found on Hertwich (2005).

for a product system during all its life cycle (ISO 2006). The mathematical formulation of LCI has been described as follows in equation (3) (Heijungs and Suh 2002):

$$i = T \times f \quad (3)$$

with equation (4):

$$T = T_{env} \times T_{tech}^{-1} \quad (4)$$

where  $i$  is a vector of  $n$  types of environmental interventions,  $T$  is the intensity matrix, consisting of  $n$  rows of environmental interventions and  $m$  columns of product types,  $f$  is the final demand vector of  $m$  types of products,  $T_{env}$  is the intervention matrix, consisting of  $n$  rows of environmental interventions and  $m$  columns of unit processes, and  $T_{tech}^{-1}$  is the inverse of the technology matrix, consisting of  $m$  rows of unit processes and  $m$  columns of product types. However, functional unit-based LCA is usually “geared along the target of specifying the environmental impact per unit of consumption,” being the latter a given “commodity basket that is specified by the functional unit” thus ignoring demand (Heijungs et al. 2009: 30). Therefore, by incorporating the population and consumption activity directions from the IPAT equation, the external demand of the product system is defined by the output consumption of the socioeconomic system, rather than by an a priori specified demand. Conveniently, the final demand vector in LCI can be described as a product of population and consumption activity (Heijungs et al. 2009) and thus equation (3) can be expressed identically to equation (2). With this formulation, the similarities between the IPAT equation and the LCI become more evident, the main differences being the multidimensionality characteristic in LCI, resulting from the matrix and vector treatment of the explanatory variables (see Table 1) as well as the splitting of  $T$  into  $T_{env}$  and  $T_{tech}$ .

By using this approach, some shortcomings from both the IPAT and LCA methodologies can be overcome. On one hand, by using LCA, the technology factor need no longer to be treated as the residual of the accounting identity, but an exogenous variable calculated with physically measured data (Machida 2011), covering also impacts through the entire life cycle of products and product systems. Also, by exogenously computing the technology factor, non-technology-related effects, such as structural changes in the economy not related to technological changes (e.g., new market equilibriums resulting from material scarcity), can be differentiated from the purely technological effect. Moreover, by considering technology and consumption activity as multidimensional concepts, multiple environmental pressures, economic activities, and consumer types can be considered, offering a more comprehensive approach into the contributing factors leading to environmental loads. Further, with the help of the consumption activity and population growth variables from the IPAT equation, the environmental profile of a product or product system can be scaled up to the socioeconomic system level. Because data on consumption activity are based on historical interactions, it is behaviourally realistic (Cheuk Wai Mau 2005) and is thus able to capture different phenomena taking place at the macro level related to consumer and market behaviour, such as rebound effects.

**Table 1.** Analogies between the formulation of the IPAT equation and the life cycle inventory (LCI). Based on Machida (2011)

	IPAT equation	Magnitude	LCI	Magnitude
<b>Formulation</b>	$i = p \cdot a \cdot t$		$i = T \times f$ $i = T \times A \times p$	
<b>Impact</b>	$i = impact$	Scalar	$i = \begin{bmatrix} i_1 \\ \vdots \\ i_n \end{bmatrix}$ $i_n = \text{type of environmental intervention } n$	Vector
<b>Technology</b>	$t = \frac{impact}{GDP}$	Scalar	$T = T_{env} \times T_{tech}^{-1}$ $= \begin{bmatrix} T_{env_{1,1}} & \dots & T_{env_{1,m}} \\ \vdots & \ddots & \vdots \\ T_{env_{n,1}} & \dots & T_{env_{n,m}} \end{bmatrix}$ $\times \begin{bmatrix} T_{tech_{1,1}} & \dots & T_{tech_{1,m}} \\ \vdots & \ddots & \vdots \\ T_{tech_{m,1}} & \dots & T_{tech_{m,m}} \end{bmatrix}^{-1}$ $= \begin{bmatrix} T_{1,1} & \dots & T_{1,m} \\ \vdots & \ddots & \vdots \\ T_{n,1} & \dots & T_{n,m} \end{bmatrix}$ <small><math>T_{env_{n,m}}</math> = type of environmental intervention <math>n</math> for type of unit process <math>m</math> <math>T_{tech_{m,m}}</math> = type of product <math>m</math> for type of unit process <math>m</math> <math>T_{n,m}</math> = type of environmental intervention <math>n</math> for type of product <math>m</math></small>	Matrix
<b>Affluence (IPAT)/ Consumption activity (LCI)</b>	$a = \frac{GDP}{Population}$	Scalar	$A = \begin{bmatrix} A_{1,1} & \dots & A_{1,l} \\ \vdots & \ddots & \vdots \\ A_{m,1} & \dots & A_{m,l} \end{bmatrix}$ $A_{m,l} = \text{type of product } m \text{ for type of consumer } l$	Matrix
<b>Population</b>	$p = Population$	Scalar	$p = \begin{bmatrix} p_1 \\ \vdots \\ p_l \end{bmatrix}$ $p_l = \text{population of type of consumer } l$	Vector

## 2.2 The IPAT-LCA approach for the case study

Following the structure and nomenclature described in Table 1, the different categories and types of variables considered are presented in Table 2. The justification for choosing the latter is discussed in Section 2.4.

As described in Table 2, only one type of product and consumer are considered, and because of this, both the consumption activity (referred to as travel demand in the case study) and population factors will adopt a scalar magnitude. In contrast, the technology factor takes the form of a  $2 \times 2$  coordinates matrix and the environmental intervention factor the form of a 2 coordinates vector.

**Table 2.** Categories and types of variables considered for the case study

Category	Number (in brackets) and types of variables considered
Environmental intervention ( <i>i</i> )	(2) CO <sub>2</sub> and NO <sub>x</sub> air emissions
Set of unit processes	(2) Process tree related to the use of average diesel and gasoline passenger cars from the European fleet for the year 2005*
Product type	(1) vkm
Consumer type	(1) Passenger car users

Note: CO<sub>2</sub> = carbon dioxide; NO<sub>x</sub> = nitrogen oxides; vkm = vehicle kilometers driven.

\* These process trees contain all the upstream and downstream single unit processes involved in the life cycle of the use of passenger cars.

### 2.3 Decomposition analysis

The contribution of the driving mechanisms behind a certain environmental load can be studied in a more comprehensive way if approached in terms of change. By doing so, one studies how the changes in the driving mechanisms contribute to the change in an environmental load during a time period. This can be particularly relevant when studying the environmental repercussions of innovation, because this pivots around the concept of change. To fulfil this need, various decomposition methods have been designed, from which the SDA and the IDA stand out as the most commonly used by researchers. The main difference between these two techniques is that SDA is based on input-output (IO) data, whereas IDA uses aggregate data at the sector level (Hoekstra and van den Bergh 2003). The proposed IPAT-LCA model is suitable for both SDA and IDA approaches because of its matrix formulation. Thus, structural changes on a certain dimension can be studied if the matrix form is maintained, whereas simpler analyses can be carried out by means of IDA if the rows and/or columns are collapsed into single values (e.g., total carbon dioxide [CO<sub>2</sub>] emissions from all processes and economic sectors studied). We have chosen IDA mainly because of two reasons. First, sectorial data from the diesel passenger cars sector alone have been used for the case study, and thus it is not possible to capture structural changes among multiple economic sectors. Second, it is not possible to assess structural changes among the unit processes comprising the technology dimension because, as argued later on in the next section, complete and consistent LCI data for at least two time points are currently not available. Because of this, a second set of LCI data have been obtained by modelling a single (yet the most contributing) process, which entails that the values of the rest of the processes would remain the same and therefore that no structural changes would be observed. As a result of using IDA, the matrices and vectors characterizing the dimensions described in Table 1 have been collapsed by simple aggregation into the single values described in Table 2.

Within IDA, Ang (2004, pp. 1137–1138) concluded the analysis of different methods by recommending the multiplicative and additive logarithmic mean divisia index (LMDI) methods “due to their theoretical foundation, adaptability, ease of use and result interpretation, and some

other desirable properties in the context of decomposition analysis” for example, the inexistence of residuals (Ang et al. 1998). LMDI methods have been used to analyse the contributing factors of changes in environmental indicators in several studies, mostly focused on CO<sub>2</sub> emissions (e.g., Hatzigeorgiou et al. 2008; Liu et al. 2007; Löfgren and Muller 2008; Timilsina and Shrestha 2009; Wang et al. 2011).

The mathematical structure of the IPAT-LCA model (see equation [5]), in the form of an accounting identity, permits one to analyse the results by means of decomposition techniques without further calculations. It is then possible to analyse the contribution of changes in the different explanatory variables (technology, consumption activity, and population) in which an aggregated variable (environmental load) can be decomposed. Therefore, the total change in the environmental load between a base year 0 and a target year *t* can be decomposed by additive decomposition<sup>5</sup> in three different effects as follows:

$$(\Delta i)_{tot} = i^t - i^0 = (\Delta i)_T + (\Delta i)_A + (\Delta i)_p \quad (5)$$

This general formula can be used both to analyse changes during a multiyear time period or on a yearly basis. Additionally, it must be noted that, as explained in the previous section, for the case study, both population and consumption activity factors adopt a scalar magnitude, whereas the technology factor adopts a matrix magnitude and the environmental intervention factor adopts a vector magnitude. However, as stated before, IDA methods are based on aggregated indexes, that is, scalar values. For this reason, analysis should be performed using single values for both the technology and environmental intervention factors. This has been carried out by choosing a single value regarding the environmental intervention (e.g. CO<sub>2</sub> emissions) and a single value with respect to the specified environmental intervention for a set of unit processes regarding the technology factor (e.g., CO<sub>2</sub> emissions per vehicle kilometre [vkm] from average diesel passenger cars) for each desired analysis.

According to the LMDI approach described by Ang and Liu (2007), the effect of the explanatory variables can be then calculated as follows with equation (6):

$$\begin{aligned} (\Delta i)_T &= \frac{i^t - i^0}{\ln i^t - \ln i^0} \ln \left( \frac{T^t}{T^0} \right) \\ (\Delta i)_A &= \frac{i^t - i^0}{\ln i^t - \ln i^0} \ln \left( \frac{A^t}{A^0} \right) \\ (\Delta i)_p &= \frac{i^t - i^0}{\ln i^t - \ln i^0} \ln \left( \frac{p^t}{p^0} \right) \end{aligned} \quad (6)$$

Each of the explanatory variables of the IPAT-LCA model can be further decomposed in additional contributing effects. For example, it is possible to decompose the consumption activity factor in various effects, such as different types of rebound effects. Among these, the direct price rebound effect has been the most studied because of the systemic methodological frameworks available as well as the relatively high availability of econometric tools and the ease of obtaining data on money-related social behavior. Direct price rebound effects can be described as the changes in the demand of a product as a consequence of the allocation of the liberated or bound money from a

5. Multiplicative decomposition is possible as well. However, additive decomposition has been chosen in this study since we consider the results easier to interpret.

change in the effective price induced by an improvement option that has been introduced on the same product (Dimitropoulos and Sorrell 2006; Weidema 2008). Both the methodology to further decompose the described explanatory variables and calculate the direct price rebound effect are described in S1 in the supporting information available on the Journal's website.

## 2.4 System definition and sources of data

This section illustrates the proposed approach with a case study on diesel engines in passenger cars in Europe in order to study the effect of the explanatory variables (technology, travel demand, and population) on different environmental impact indicators during a certain time period. Moreover, the case study will try to calculate the aggregate effect of innovation on both the technology and travel demand factors. For this purpose, the innovation (diesel engines in passenger cars) will be compared to a relevant alternative (gasoline engines in passenger cars) in order to calculate its relative performance. Also, the direct price rebound effect associated with the fuel savings from diesel engines will be calculated.

As explained before in the IPAT-LCA model section, there is no need to specify a functional unit for the system (e.g., kilometres driven during the lifetime of a car), because, in the IPAT-LCA model, the external demand of the product system is exogenously given by the output consumption of the socioeconomic system, namely, consumption activity (travel demand per capita for passenger cars) and population size. Environmental loads per economic output (technology factor) will be analysed through LCA on a cradle-to-grave basis (ISO 2006). The system will also be defined by spatial and temporal boundaries, which will correspond to the European Union (EU)-27 states' territory and the period 1990–2005, respectively. In order to account for the different explanatory variables, different kinds of data are needed. For the technology factor, life cycle data on European average diesel and gasoline passenger cars fleet have been obtained from the Swiss LCA database Ecoinvent 2.2 (Ecoinvent Center 2010; Frischknecht et al. 2005). The set of unit processes data for diesel and gasoline passenger cars contains a total amount of 1,296 environmental extensions (emissions, natural resources extraction, and land use), from which CO<sub>2</sub> and nitrogen oxides (NO<sub>x</sub>) air emissions have been selected because of their widely acknowledged relevance in transport (EEA 2009). Apart from their relevance, these substances have been chosen because of the differing trends regarding the relative emissions according to most of the studies found in the literature (CO<sub>2</sub> emissions from diesel engines would be relatively lower, compared to gasoline engines, and NO<sub>x</sub> emissions present the opposite case), which offers an opportunity to assess the influence of different technological pathways on both the other explanatory variables and the total emissions. However, two major challenges arise when studying time series by means of LCA data: First, systematic compilation of information for most processes for LCA databases started in the early 2000s, and therefore data constraints are significant for the years before. In the case of passenger cars in the Ecoinvent database, which is one of the inceptive, most complete LCA databases available, the first year for which information on average fleet passenger cars in Europe is available corresponds to 2005 (which is the last year of the studied time period). Second, data sets for every process are

not produced on a yearly basis. Therefore, because one of the primary objectives of the present study is to analyse technological change over time, information from this database has been modelled to reflect yearly evolution, thus building a temporally dynamic LCA model (for similar exercises, see Fukushima and Hirao [2002] or Pehtnt [2006]). However, only the emissions from the operation stage have been modelled as a result of data availability, and thus other emissions from up- and downstream processes have been assumed to remain constant over time.<sup>6</sup> Concretely, CO<sub>2</sub> emissions have been modelled through time according to data on the car fleet fuel consumption from monitoring reports published by the European Commission and NO<sub>x</sub> emissions according to emission factors used in the model COPERT 4. A detailed explanation of the methodology followed can be found in S2 in the supporting information on the Web.

The travel demand factor will be determined by both the stock of diesel and gasoline passenger cars in use and the travel demand for passenger cars. The former will be calculated using the FLEETS database (Ntziachristos et al. 2008). For the calculation of the travel demand, the ALTER-MOTIVE database has been used (Ajanovic 2011). In order to account for the relative travel demand for diesel and gasoline engines, data from the FLEETS database have been used, according to which diesel passenger cars are driven 66.89% vkm more in the EU-27. However, this information is only available for the year 2005, the reason for which this value has been used for the entire time series. In so doing, our analysis overlooks yearly differences in usage patterns between diesel and gasoline cars during the studied time period.

In order to account for the direct price rebound effect from fuel efficiency improvements, a long-term fuel price elasticity of vkm of  $-0.26$  has been used, which corresponds to an average value derived from a survey on various studies conducted for the EU (de Jong and Gunn 2001), as well as historic data on diesel and gasoline retail prices obtained from the European Federation for Transport and Environment (2011).<sup>7</sup>

In addition, the population size for all the European member states during the studied time series has been accounted for according to the Eurostat statistical database (Eurostat 2015c). Last, all the information needed for the calculations is summarized in S4 in the supporting information on the Web.

## 3. Results and discussion

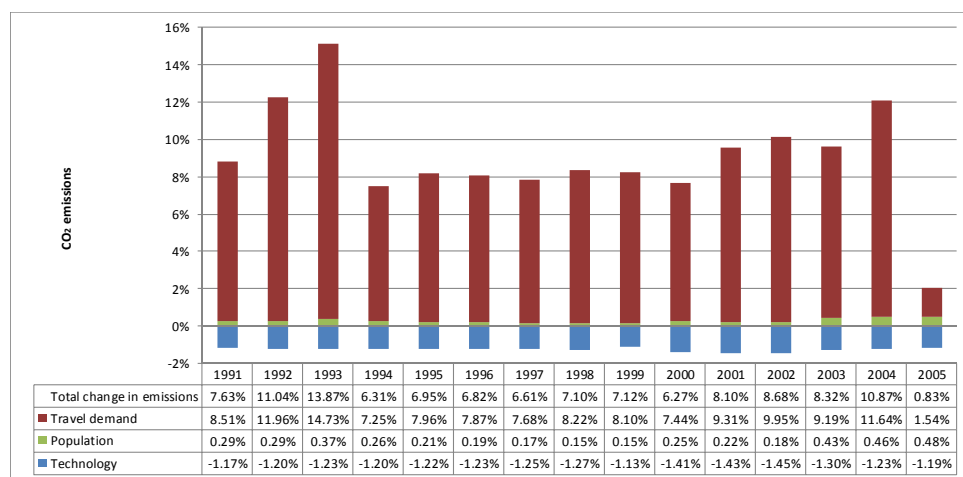
Figures 1 and 2 present the results of the decomposition analysis of the life cycle emissions of CO<sub>2</sub> and NO<sub>x</sub> from diesel passenger cars in Europe. The results describe a general trend for both emissions during the studied time period in which travel demand and population size effects present a positive contribution, therefore driving emissions up, and technology has an opposite effect. However, travel demand is the effect that has contributed the most during the period 1990–2005 both for CO<sub>2</sub> and NO<sub>x</sub> emissions, with a relative change of 112% and 178%, respectively, and has thus provoked a constant overall increase in both emissions. The relative change in the contribution of population growth would be of 4% and 6%, respectively, and of  $-16\%$  and  $-84\%$ , respectively, from

6. The operation stage of cars is the stage that contributes the most to emissions. According to MacLean and Lave (1998), these emissions could amount to 76 to 84% from total life cycle emissions.

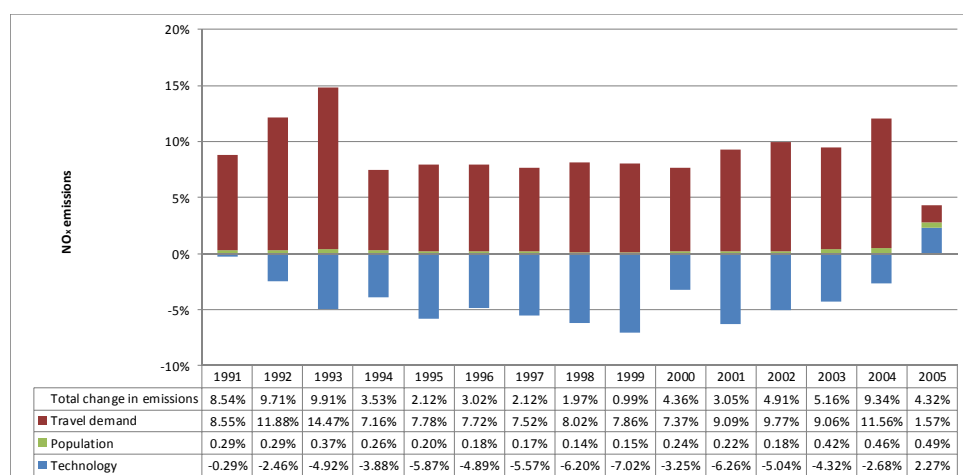
7. Because of the significant impact that this value has on the final results, a sensitivity analysis using both long and short run elasticities from different sources can be found in Supporting information S3. In any case, from the results of the sensitivity analysis, it can be determined that the price elasticity value does not alter substantially the main conclusions drawn from the results.



technology. This tendency is consistent with similar studies, such as those performed by the IEA (2007) or the EEA (2011), which point out the increased consumption activity as the most important factor underlying the evolution of emissions and energy use in transport. It is also noteworthy to point out the fact that, whereas the general trend may offer valuable general insights, yearly changes are more prone to be influenced by quality of the data. For instance, data on travel demand for the year 2005 might be underestimated as a result of reporting issues, because the break in the trend is not entirely supported by empirical evidence. According to the methodology previously exposed, these data have an effect on both the marginal changes in travel demand and the technology factor, which thus describe a discontinuity in the trend followed in the previous years.



**Figure 1.** Total annual change and contribution of the explanatory variables (in percentage) to total annual change in life cycle CO<sub>2</sub> emissions from the diesel passenger car fleet in the EU-27. CO<sub>2</sub> = carbon dioxide; EU = European Union.

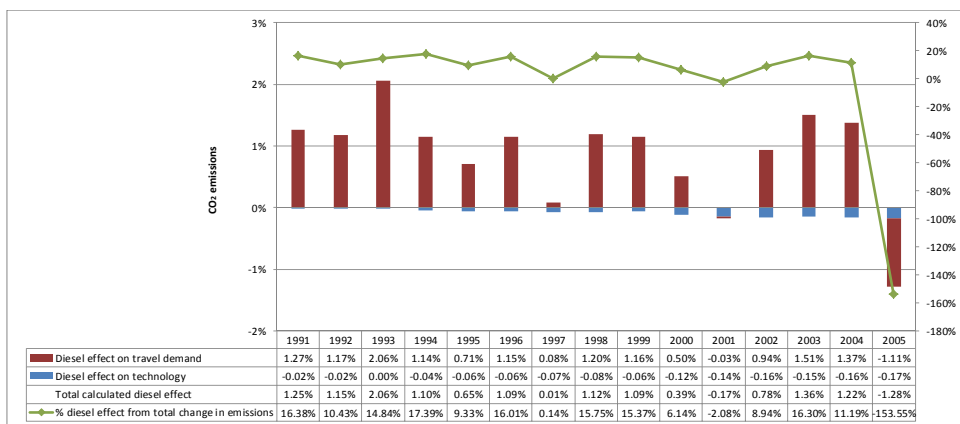


**Figure 2.** Total annual change and contribution of the explanatory variables (in percentage) to total annual change in life cycle NO<sub>x</sub> emissions from the diesel passenger car fleet in the EU-27. NO<sub>x</sub> = nitrogen oxides; EU = European Union.

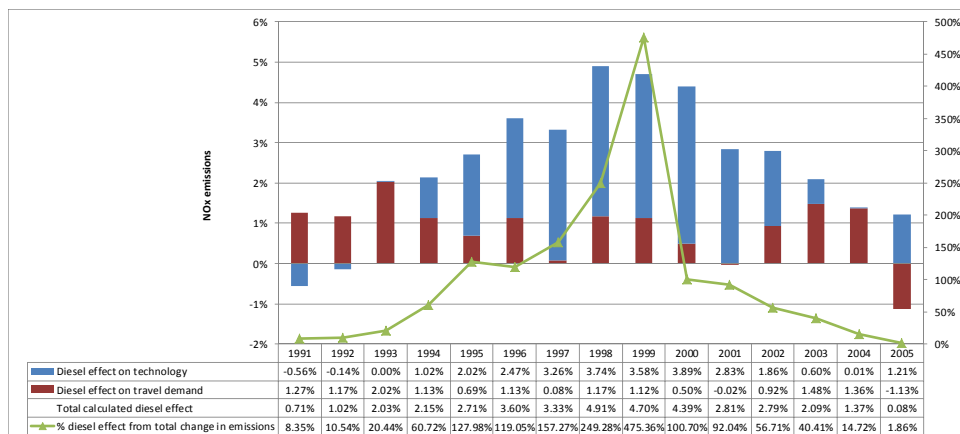
By analysing each effect in detail, the following qualified conclusions can be drawn from the obtained results. First, the increasing diffusion of diesel engines is the main cause underlying the constant increase for travel demand for diesel cars, because relative vkm from diesel cars with respect to their gasoline counterparts has been assumed to remain constant and travel demand for passenger cars shows a certain stagnation during the studied time period (see supporting information S4). Second, in the case of CO<sub>2</sub> emissions, the decreased emissions as a consequence of technology are the outcome of constant improvements in fuel economy alone, because relative emissions (emissions per unit of fuel) have been assumed to remain constant as a result of data availability. Regarding NO<sub>x</sub> emissions, the improvement in technology is mainly the outcome of the progressive diffusion of cars with higher emission standards on the European car fleet, which fostered the introduction of more-efficient technologies in the automotive catalysts (Kaspar et al. 2003). Thus, the relative higher contribution of technology in driving emissions down in the case of NO<sub>x</sub> implies that technological changes regarding efficiency of catalysts have had a bigger impact than those on fuel economy for CO<sub>2</sub> emissions. Last, population is not an important effect for the EU-27 as a whole; it is more important for some countries than for others, given that population growth has been uneven in Europe.

Table 3 presents the results of the decomposition analysis for CO<sub>2</sub> and NO<sub>x</sub> emissions in absolute terms. Also, the explanatory variables, technology and travel demand, have been further decomposed to calculate the direct contribution of diesel engines (see S1 in the supporting information on the Web). According to our approach, the calculated effect of diesel engines on technology corresponds to the emissions that can be attributed to the innovation, that is, the relative emissions, compared to the relevant alternative (gasoline engines) on a life cycle basis (see Section 2.4). This approach assumes that the technological characteristics of engines alone are responsible for the relative differences in CO<sub>2</sub> and NO<sub>x</sub> emissions from diesel and gasoline passenger cars. The remaining contribution (residual) can be related to transversal improvements in internal combustion engines and other features of the cars (e.g., aerodynamics). The calculated effect of diesel engines on travel demand has been assumed to correspond to the direct price rebound effect previously introduced (see S1 in the supporting information on the Web). We therefore assume that the change in travel demand that stems from the technological characteristics of diesel engines corresponds to the direct price rebound effect alone, leaving other self-selection effects<sup>8</sup> (Schipper and Fulton 2009) out. Such an assumption also leaves out other effects that can be linked as well to the technological characteristics of the innovation, such as additional spending on extra features (Girod and de Haan 2010; Zamagni et al. 2008; Schipper and Fulton 2009), indirect and structural effects (Greening et al. 2000), or non-price rebound effects (Santarius 2012; Weidema 2008), which have not been accounted for because it falls outside the scope of this research. Such effects, as well as the rest of the factors contributing to determine the level of consumption, have been captured in the form of a residual. Last, both contributions have been aggregated to determine the total effect of diesel engines on life cycle emissions. Moreover, Figures 3 and 4 present the contribution (in percentage) of the calculated effects on both travel demand and technology, as well as the contribution of the combined effects on the total change in emissions.

8. For instance, drivers who travel more can be predetermined to use engine technologies with a better fuel efficiency, such as diesel engines. This is, however, irrespective of the fact that they drive diesel cars, since they may have the same driving behaviour with an alternative engine technology. According to Schipper and Fulton (2009), self-selection effects would actually be the main contributors to the difference in vkm driven between diesel and gasoline cars, describing a range from 95% to 88% for Europe, depending on the country. The rest could be ascribed to the rebound effect.



**Figure 3.** Calculated contribution of the diesel effect on travel demand and technology (in percentage) to total annual change in life cycle CO<sub>2</sub> emissions from the diesel passenger car fleet in the EU-27. CO<sub>2</sub> = carbon dioxide; EU = European Union.



**Figure 4.** Calculated contribution of the diesel effect on travel demand and technology (in percentage) to total annual change in life cycle NO<sub>x</sub> emissions from the diesel passenger car fleet in the EU-27. NO<sub>x</sub> = nitrogen oxides; EU = European Union.

The results describe a large contribution of diesel engines to the increase of both total life cycle CO<sub>2</sub> and NO<sub>x</sub> emissions from diesel passenger cars, contributing to almost 9% and 50%, respectively, to total emissions during the studied time period. The contribution of technology and travel demand is, however, asymmetrical between CO<sub>2</sub> and NO<sub>x</sub> emissions. In the case of CO<sub>2</sub> emissions, the results indicate that the direct price rebound effect induced by diesel engines on travel demand would have offset emission reductions from the effect of diesel engines on technology by almost a factor of ten. Thus, emission reductions on the technology side would have been not only compensated by the rebound effect, but also largely increased. Regarding NO<sub>x</sub> emissions, both the effect of diesel on technology and travel demand have been overall positive, with the calculated effect on technology

**Table 3.** Calculated contribution of the explanatory variables (in gigagrams [Gg]) to total annual change in life cycle CO<sub>2</sub> and NO<sub>x</sub> emissions from the diesel passenger car fleet in the EU-27

	1991	1992	1993	1994	1995	1996	1997	1998	1999	2000	2001	2002	2003	2004	2005	1990-2005
CO <sub>2</sub> emissions																
Total change in emissions	3,614	5,631	7,855	4,071	4,765	4,999	5,173	5,926	6,368	6,007	8,244	9,553	9,950	14,082	1,195	97,433
% from total emissions	7.63%	11.04%	13.87%	6.31%	6.95%	6.82%	6.61%	7.10%	7.12%	6.27%	8.10%	8.68%	8.32%	10.87%	0.83%	205,68%
Diesel effect on technology	-8	-11	-1	-28	-41	-43	-54	-67	-54	-114	-146	-181	-179	-202	-241	-1,071
Technology - residual	-546	-602	-696	-747	-795	-862	-923	-993	-952	-1,237	-1,312	-1,411	-1,379	-1,394	-1,465	-14,815
Total contribution of technology	-554	-612	-697	-775	-836	-905	-977	-1,060	-1,006	-1,351	-1,458	-1,592	-1,558	-1,707	-1,596	-15,887
Rebound effect from diesel	600	598	1,166	736	486	844	61	1,000	1,033	483	-25	1,035	1,801	1,778	-1,593	9,831
Travel demand - residual	3,432	5,499	7,174	3,941	4,972	4,922	5,954	5,864	6,207	6,640	9,502	9,911	9,192	13,298	3,807	100,047
Total contribution of travel demand	4,031	6,097	8,341	4,677	5,458	5,766	6,015	6,864	7,240	7,123	9,477	10,946	10,993	15,076	2,214	109,878
Contribution of Population	137	147	210	169	143	138	135	122	134	235	225	199	515	602	688	3,442
Total diesel effect	592	587	1,165	708	445	801	7	933	979	369	-172	854	1,622	1,575	-1,834	8,759
NO <sub>x</sub> emissions																
Total change in emissions	22	27	30	12	7	11	8	7	4	16	12	20	22	42	21	260
% from total emissions	8.54%	9.71%	9.91%	3.53%	2.12%	3.02%	2.12%	1.97%	0.99%	4.36%	3.05%	4.91%	5.16%	9.34%	4.32%	102.89%
Diesel effect on technology	-1	0	0	3	7	9	12	14	13	15	11	8	3	0	6	88
Technology - residual	1	-6	-15	-16	-27	-26	-32	-36	-40	-27	-36	-28	-21	-12	5	-305
Total contribution of technology	-1	-6	-15	-16	-27	-26	-32	-36	-40	-27	-36	-28	-21	-12	5	-305
Rebound effect from diesel	3	3	6	4	2	4	4	4	4	2	0	4	6	6	6	41
Travel demand - residual	18	29	37	20	24	23	27	25	25	26	36	36	32	46	13	421
Total contribution of travel demand	22	33	43	24	27	27	27	29	29	28	36	40	39	52	8	462
Contribution of Population	1	1	1	1	1	1	1	1	1	1	1	1	2	2	2	14
Total diesel effect	2	3	6	7	13	12	18	18	17	11	11	11	9	6	0	129

Note: CO<sub>2</sub> = carbon dioxide; NO<sub>x</sub> = nitrogen oxides.

being higher by a factor of two. These disparities are mainly explained by the differences between the emissions from diesel and gasoline cars, which affect the magnitude and trend of the effect on technology.

With regard to the percentage of the calculated diesel effect from the total change in emissions, it presents a more or less steady evolution in the case of CO<sub>2</sub> emissions, except for the year 2005, in which a notable increase in the price of diesel fuel (EFTE 2011) reduced the magnitude of the rebound effect and therefore the calculated effect on travel demand, which became negative for this year. Regarding NO<sub>x</sub> emissions, an inverse V-shaped evolution can be observed, with the maximum on the year 1999. This evolution was mainly driven by changes in the calculated effect on technology, which means that technological improvements on diesel cars, mainly three-way catalysts, diffused relatively less rapidly during the period 1990–1999.

#### 4. Conclusions

In this article, the IPAT-LCA model has been used as a tool for scaling up detailed environmental profiles of products by considering aspects of demand at the macro level. Several positive outcomes can be derived by following this approach, from which we highlight the following three. First, the magnitude of the impacts of products at the macro level can be accounted for while maintaining a high technological explicitness. Second, the changes in production and consumption induced by technological characteristics, that is, rebound effects, can be captured and assessed. Third, by using aspects of demand at the macro level, ex-post analyses are considered to be behaviourally realistic by incorporating both consumer behaviour and market mechanisms. Because of this, we consider this approach to be more comprehensive than using functional unit-based LCA data alone for macro-level assessments, for instance, with respect to strategic sustainability choices regarding the large-scale implementation of innovative products and technologies.

The strengths of the IPAT-LCA model present, at the same time, certain downsides that limit the soundness of the approach. For instance, the fact that demand data at the macro level are combined with technology information from process data at the micro level can lead to inconsistencies. This is because process data are usually limited to a number of processes for which information is available and/or are considered to be representative, whereas, ideally, it should encompass all processes involved in consumption at the macro level. The presented case study illustrates this point: As the meta-data shows, some local processes (e.g., related to the road infrastructure or vehicle disposal) have been used to represent European conditions for the operation of passenger cars, whereas travel demand takes place at the European level. This is undoubtedly a relevant source of uncertainty, as is the case of other macro assessment methods that follow similar approaches (e.g., IO-LCA or EIOA methods) (Suh and Huppes 2002). However, compared with other macro assessment LCA-based tools, the IPAT-LCA model offers a low data intensive, simple way of scaling up micro-level LCA data to higher levels of analysis, especially those within the sector level (e.g., a particular segment of passenger cars). For multi-sectorial or macroeconomic assessments, IO-based tools would be more suitable, because the required information on the structure of the economy is readily

available in the form of IOTs. Additionally, it must be stressed that the data input for the IPAT-LCA is generally more specific and thus may not be always readily available (as the case study has brought to attention). The fact that demand (functional unit) can be calculated in units representing the real functional output of products (e.g., vkm driven by diesel passenger cars) presents also an advantage, because no conversions are needed to calculate the LCA results (as it can be the case, e.g., when monetary IOTs are used).

Also, by introducing a temporal resolution to the IPAT-LCA by means of modelling, its structure permits one to carry out a deeper analysis into the contributing factors by means of decomposition techniques, offering a broader insight into the sources of change. The matrix-based mathematical structure of the IPAT-LCA model allows for assessment of structural changes using SDA as well as simpler analyses using aggregate data by means of IDA. Whereas the present study has illustrated this combination with the use of IDA because of the scope of the analysis and data constraints, the application of SDA can be a potentially suitable approach in those cases in which structural changes are both relevant and possible to study. For instance, it is possible to study structural changes within an economy, among the unit processes of a product or among types of consumers. Those potential studies are, however, left for further research. The results of the IDA carried out in the case study would point out the increased consumption activity as the most important factor underlying the increase in both CO<sub>2</sub> and NO<sub>x</sub> life cycle emissions from the European diesel passenger car fleet during the period 1990–2005, offsetting technological improvements by a factor of almost ten and two, respectively. Moreover, we have accounted for the specific contribution of this innovation on total CO<sub>2</sub> and NO<sub>x</sub> emissions, both in terms of changes in technology and consumption activity, concluding that this has been overall positive (thus driving emissions up)—concretely by approximately 9% and 50%, respectively—with increases in consumption activity as the main driver. According to these results, it can be argued that the introduction of the relatively more energy-efficient diesel engines in passenger cars in Europe entailed an increase in emissions, mainly resulting from the increase in demand caused by the direct price rebound effect.

For reducing vehicle emissions, these results highlight the need to shift sustainable mobility policies from the current technology-oriented mindset to a mix of policies aimed at minimizing demand as well (e.g., through economic instruments [e.g., fuel taxes], urban planning, the promotion of public transport and car sharing, and so on). For instance, the notable increase in fuel prices in the year 2005 would have contributed to considerably reduce the impact of the direct price rebound effect. In order to be effective, this new framework of harmonized policies should consider and understand the dynamics of the drivers of demand, especially aspects related to consumer behaviour and market mechanisms, which can lead to undesired rebound effects.

In this sense, LCA-based methods present an appropriate starting point for developing integral frameworks to better inform sustainable mobility policies because of their completeness and systemic approach. Within this perspective, the relative and dynamic nature of innovations can be captured, and innovation policies can be designed accordingly. However, there is still a need for further research to fully understand the entire range of aspects that contribute to changes in technology and demand and which have remained implicit in the form of residuals in our study.

To this end, further decomposition of the technology and consumption activity factors is possible. The study of consumer behaviour aspects (e.g., the consequences of framing perceptions of new technologies), other price-related rebound effects (e.g., indirect or structural effects), or time, space, or technology availability-related rebound effects are of particular interest. In any case, the exclusion of such aspects is not a defining feature of the IPAT-LCA model as such. LCA-based methods, such as the presented IPAT-LCA model, present great opportunities to further analyse the whole spectrum of social and economic conditions as well as the complete order of consequences that determine the environmental impacts of innovations.

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## Supporting information

Supporting information which is not included here may be found in the online version of this article (<http://onlinelibrary.wiley.com/doi/10.1111/jiec.12118/supinfo>) and is available upon request.

### Supporting information S1

This supporting information S1 provides an explanation of the methodology for the decomposition of the main explanatory variables and the calculation of the direct price rebound effect.

#### S1.1 Methodology for the decomposition of the main explanatory variables

The contributing effects to the main explanatory variables (technology, consumption activity or population growth) can be accounted for by multiplication or addition. Regarding the first, full accounting of an explanatory variable by multiplication takes the form of an accounting identity, in which case the formulation presented in equation 6 remains valid for decomposition. On the other hand, if the multiple effects are accounted for by addition (e.g. different factors contributing both positively and negatively to the amount of kilometres driven per capita [as an indicator of consumption activity in transport], such as behaviour, fuel fiscal policies, urban planning, etc.), then the contribution of each to the previously calculated effect of an aggregated variable (e.g. the effect of consumption activity  $[(\Delta i)_d]$ , expressed in environmental intervention units) can be calculated by a simple cross-multiplication in order to normalise the units (from the units of the explanatory variables [kilometres driven per capita] to the units of the effect of the aggregated variable [environmental intervention units]), as follows:

Where  $x$  is an explanatory variable of  $V$ ,  $V$  an aggregate variable and  $\Delta V$  the previously calculated effect of  $V$  to another aggregated variable.

$$\Delta x = \frac{x_n^t - x_n^0}{V_m^t - V_m^0} \cdot \Delta V \quad (S1 - 1)$$

Nevertheless, it can be extremely difficult to account for all the effects contributing to an aggregate variable. For example, with regard to consumption activity, there can be found multiple behavioural, institutional, organisational, etc. aspects to factor in. For this reason, it can be useful to empirically calculate the desired variables and treat the remaining as a residual. Therefore, this residual will serve as a hotchpotch, accounting for all those effects which had not been possible to account for. Mathematically, this approach can be formulated as follows:

$$V_m = (x_1 + x_2 \dots + x_n) + x_r$$

$$x_r = V_m - \sum_{i=1}^n x_i \quad (S1 - 2)$$

Where  $x_1, x_2, \dots$  are the explanatory variables that can be empirically calculated and  $x_r$  the explanatory variable acting as a residual.

### S1.2 Methodology for the calculation of the direct price rebound effect

According to the formulations proposed by Sorrell and Dimitropoulos (2008), direct price rebound effects can be calculated on the basis of the own price elasticity of demand under certain data limitations. This methodology is based on two hypotheses. The first, symmetry, assumes that consumers will respond equally to increases (decreases) on energy efficiency than to decreases (increases) on transport prices. The second, exogeneity, implies that efficiency is not affected by changes in transport prices. Additionally to these two hypotheses, the four axioms of neo-classical economics in which rebound effects are usually framed must be also considered (Berkhout et al. 2000):

- *Rationality*: consumers are deemed to have rational preferences which are assumed to be transitive and insatiable.
- *Utility maximisation*: consumers always try to maximise their utility.
- *Certainty and complete information*: consumers are in possession of all relevant information, with no uncertainty.
- *Adjustment costs*: the transit from one optimum to another has no costs.

For instance, if we take an own travel cost elasticity of demand for travel value of -0.30, this will mean that a 1% decrease in the travel cost ( $C_T$ ) will entail an increase in travel demand by 0.30%. The own price elasticity of demand provides thus a way of estimating the change in travel demand as a consequence of an improvement option that liberates money, and thus the sign and magnitude of the rebound effect can be calculated.

On the other hand, the difference in  $C_T$  between a transport mode  $m$  and an alternative, relatively more efficient transport mode  $m_E$  can be calculated, as an approximation and disregarding capital costs, using fuel efficiency ( $E_F$ ) and fuel price ( $P_F$ ):

$$C_T = - \left( 1 - \left( \left( \frac{E_{Fm}}{E_{FmE}} \right) \left( \frac{P_{Fm}}{P_{FmE}} \right) \right) \right) \quad (S1 - 3)$$

The reasoning for applying such approximation is the fact that there is a lack of information regarding the full life cycle costs of the average diesel and gasoline passenger car in Europe for the studied time period. In any case, relative cost differences related to non-fuel operating costs (e.g. insurance, taxes, etc.) would be of minor importance according to empirical evidence (Pock 2010).

### References

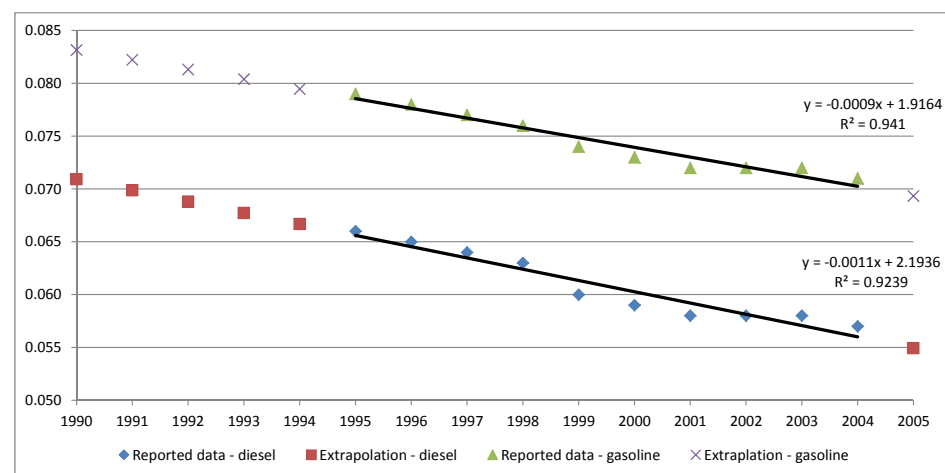
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### Supporting information S2

This supporting information S2 provides an explanation of methodology for modeling CO<sub>2</sub> and NO<sub>x</sub> operation stage emissions.

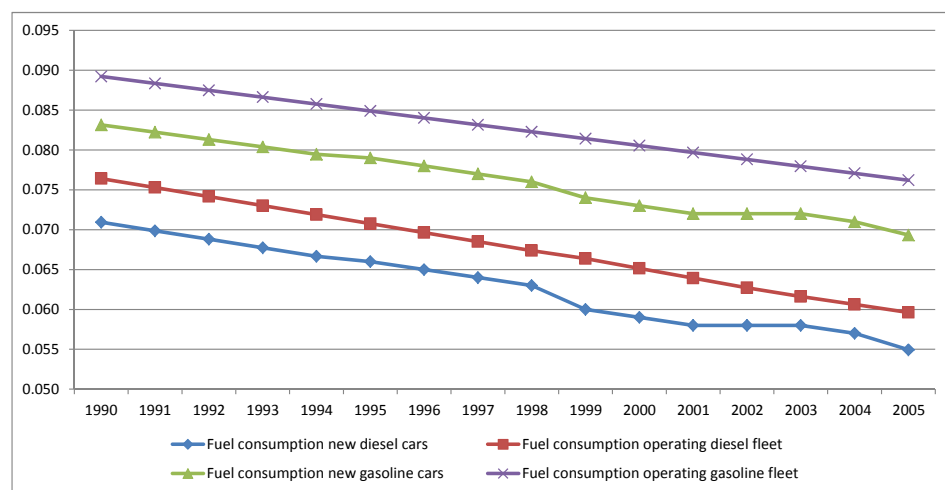
#### S2.1 Methodology for modelling CO<sub>2</sub> and NO<sub>x</sub> operation stage emissions

This supplement presents the different methods used to model the operation stage emissions from both CO<sub>2</sub> and NO<sub>x</sub> emissions during the period 1990-2005. With respect to CO<sub>2</sub> emissions, fuel consumption can be linearly linked to CO<sub>2</sub> emissions according to the methodology proposed by the EEA (2009), and thus information on fuel consumption of new diesel and gasoline cars has been obtained for the period 1995-2004 from monitoring reports published by the European Commission (2002, 2005). In order to cover the studied time period, this information has been extrapolated for the years 1990 to 1994 and 2005 by means of linear regression (see Figure S2-1). This extrapolation seems consistent if considered the relatively linear negative trend on fuel consumption in passenger cars in Europe during this time period described in other studies (see, for instance, Zachariadis [2006]).



**Figure S2-1.** Reported data and extrapolation on average fuel consumption (in litres/vkm) of new diesel and gasoline passenger cars in the EU-27.

Furthermore, since data on fuel consumption refers to new vehicles, it has been extrapolated to the total operating fleet using the fleet renovation rate (the years in which the entire operating fleet is renewed), which has been calculated in 8 and 14 years for diesel and gasoline cars respectively (it thus has been assumed a constant percentage of new cars added to the fleet every year) according to data on cars' age (European Commission 2015), and modelled *ex post facto* using linear regression (see Figure S2-2).



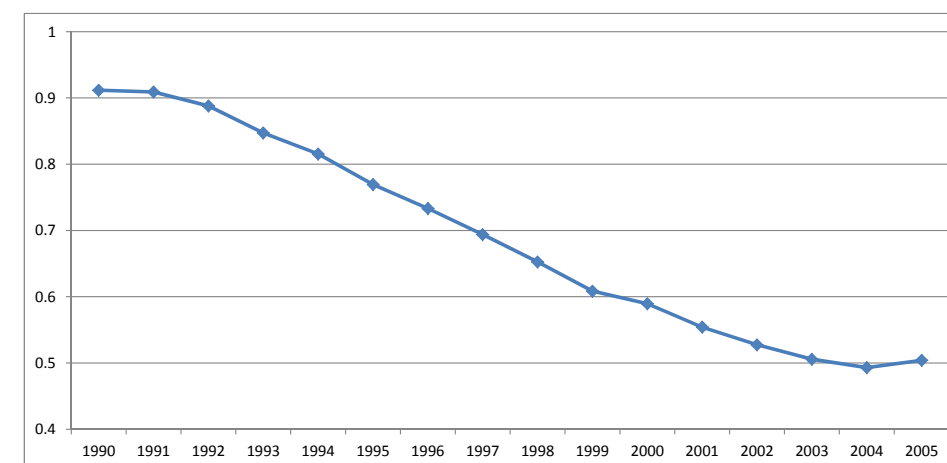
**Figure S2-2.** Calculated average fuel consumption (in litres/vkm) of new cars and the operating fleet for diesel and gasoline passenger cars in the EU-27.

Regarding  $\text{NO}_x$  emissions, emission factors according to emission standards (Pre-Euro, Euro 1, Euro 2, Euro 3, Euro 4, Euro 5 and Euro 6) have been used from the model COPERT 4 (version 8.1), a model developed and coordinated by the European Commission's Joint Research Centre and the

European Environment Agency and which is designed for compiling national emission inventories (Ntziachristos et al. 2009). The COPERT emissions factors are in the form of speed emission equations, and thus disregard the effect of other variables such as the age of the vehicles or the driving behaviour. For the calculation of the total emissions, an average speed of 50 km/h has been used (Mellios et al. 2011) and the car population data from the FLEETS database (Ntziachristos et al. 2008), which contains historic data on road vehicle stocks by technological characteristics (fuels used and emission standards) for all European member states.<sup>9</sup> In order to calculate the emissions per vkm, total  $\text{NO}_x$  emissions have been divided by the total vkm from passenger cars, which have been obtained from the database on transport indicators from the European research project "Deriving effective least-cost policy strategies for alternative automotive concepts and alternative fuels-ALTER-MOTIVE" (Ajanovic 2011; Ajanovic et al. 2011). This database contains detailed time series data on vkm by passenger cars for many European member states<sup>10</sup>. The evolution of the  $\text{NO}_x$  emissions is presented in Figure S2-3.

Once both the fuel consumption and the  $\text{NO}_x$  emissions time series have been calculated, the respective scaling factors have been calculated in order to model emissions from the operation stage from the original inventory.

It must also be noted that, because decomposition analysis requires of temporal resolution, cradle-to-grave emissions have been allocated according to the functional output (in this case, vkm driven). That is, emissions from upstream and downstream processes taking place before and after the operation stage have been allocated to the year in which this takes place. This approach thus considers that the function drives the entire supply chain, and therefore that all emissions should be temporally allocated accordingly to this causal relationship. In reality this does not hold completely true because of the many feedbacks between supply and demand (Kemp and Rotmans 2005), but it is still a valid approximation if considered the demand of the function as the main driver.



**Figure S2-3.** Nitrogen oxides ( $\text{NO}_x$ ) emissions (in gr/vkm) of the operating passenger car fleet in the EU-27, 1990-2005.

9: Time series data for Czech Republic (1990-1992), Estonia (1990-1998), Greece (1990-1994) and Poland (2005) are partially missing, and have been estimated using average data from the rest of the states from which data are available.

10: Time series data for Bulgaria (1990-2005), Cyprus (1990-2005), Czech Republic (1990-1994), Estonia (1990-1999), Ireland (1990-1999), Lithuania (1990-1994), Luxembourg (1990-2005), Malta (1990-1999), Poland (1990-2005), Romania (1990-2005), Slovak Republic (1990-1992) and Slovenia (1990-1996) are completely or partially missing, and have been estimated using average data from the rest of the states from which data are available.

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